I came into SLO as a civil engineering major and soon realized I missed my target and switched to architecture in my 2nd year, and I love it with a passion.

Haisung (Hannah) Cho
Cal Poly, San Luis Obispo, College of Architecture and Environmental Design’s Carl Lagoni Family Endowment
The California Homebuilding Foundation is a 501(c)3 nonprofit organization established in 1978. The Foundation’s mission is to advance the homebuilding industry in California by providing scholarships, publishing innovative research findings, and promoting workforce education programs.

The Foundation’s scholarship program partners with colleges and universities throughout California and other western regions, offering over $7.5 million to-date in scholarship funds to students pursuing industry-related majors, such as construction management, finance, engineering, architecture, and design.

Annual scholarships offered by the Foundation are primarily funded by endowments. Most scholarship donors and endowment benefactors are recipients of the industry’s most coveted award, the homebuilding Hall of Fame, presented each year by the California Homebuilding Foundation.

In 2022, 74 Foundation scholarship opportunities were offered from construction-related academic departments in California community colleges, state schools, and universities (University of Denver, University of New Mexico, and Cornell University being the only non-California schools) ranging from $500 to $10,000 for a total of $208,500 in scholarship dollars offered (Appendix B).

The Foundation awarded 73 students from 47 colleges and universities a total of $187,500 in scholarship funds in 2022 (Appendix A). There was a $107,500 decrease in scholarship funds awarded from 2021 to 2022. This group of 73 students comprised the original sample size to which the survey (Appendix C) was administered to assess students’ homebuilding and construction career goals and objectives.

The following report includes an analysis of the survey participants, collection methods, findings, and recommendations.
BACKGROUND AND OBJECTIVES

The Foundation administered the 2022 scholarship survey to provide industry donors and stakeholders key insight into the overall career goals and expectations of students entering California’s homebuilding and construction industries.

The survey was conducted to determine the level of involvement students intend to contribute to the industry after graduating from college.

This information will be used to report findings to donors and benefactors who have invested in the success of the Foundation’s scholarship program.

The report will be made available online to promote public understanding of current entry-level professionals in the building industry.

METHODOLOGY

Students who received a scholarship from the Foundation in 2022, including the five students who were awarded scholarships at the annual Hall of Fame gala, were emailed a survey to complete, administered by Salesforce, consisting of 11 questions in both multiple-choice and open-ended formats (Appendix C).

Participants were reminded that completing this survey was a requirement of receiving a California Homebuilding Foundation scholarship award, as stated in their scholarship application, and were not compensated for participating.

Age, gender, and socioeconomic background were not assessed in the survey. However, all participants were either current students or had recently graduated in 2022 from colleges offering construction-related programs.

Of the 73 total scholarship recipients contacted (Appendix A), 66 students completed the online survey for a 99% response rate and a 93% completion rate.

Three rounds of email reminders were sent to the participants between February 6th, 2023, and February 22, 2023. The survey was closed on March 1st, and results were analyzed shortly thereafter.
RESULTS

Of the 44 schools that offered Foundation scholarships reported by the 66 survey participants, UCLA appeared the most with twelve selections and California State University Sacramento with seven. California State University Fresno and San Jose State University followed closely, with six students each participating in the survey.

The first three questions of the survey (Appendix C) asked participants to provide their names, email addresses, and select the school they were attending or from which they had recently graduated.

Students were asked in QUESTION 4 to choose a college major or area of study. Construction Management was the most frequently chosen major by 29% (19 selections) in the multiple-choice question, closely followed by 18% (12) in Real Estate, 17% (11) in Engineering, 15% (10) in Architecture/Landscape Architecture, 9% (6) in Business/Finance/Economics, 6% (4) Other, 3% (2) in Development, 1% (1) in Design, and 1% (1) Green Building/Technology.

See the distribution below in Figure 1:

![Figure 1: College Majors or Areas of Study as reported by scholarship survey participants in Question 4](image-url)
RESULTS

QUESTION 5 asked students what job title or classification in the industry they intend to pursue or are currently pursuing (Appendix C).

Project Manager or Superintendent was the top classification selected from the multiple-choice Question 5 by 23% (15 selections), followed by Real Estate Developer (Commercial or Residential) and Project Engineer (Field, Structural, Etc.) with 21% (14 selections) as an intended job title. (See Figure 2 right.)

Architect was selected by 12% of students (8 selections), followed by Other reported by 9% of students (6 selections), Estimator by 4% (3 selections). Interior Designer and Analyst or Accountant were selected by 3% (2 selections each) with City or Urban Planner and Landscape Architect or Contractor at 1% (1 selection) as their intended job title or classification.

FIGURE 2: Intended occupation or job classification as reported by scholarship survey participants in Question 5

QUESTION 6 asked respondents about their anticipated entry-level annual salaries in their industry careers. (See Figure 3 left.)

58% of respondents (38 students) chose the option $60,000 - $90,000, followed by 35% (23 students) who anticipated to earn $100,000 or more in their industry careers.

4% (3 students) selected the $30,000 or less salary range, and 3% (2 students) chose the option of $30,000-$50,000 salary range.

FIGURE 3: Anticipated annual salary ranges as reported by scholarship survey participants in Question 6
RESULTS

When asked about career benefits, 80% of students (53) chose All of the above from the multiple-choice options of QUESTION 7 (Appendix C).

Breaks & flexible schedules followed with 8% (5 respondents). 401K & Other Retirement was specifically chosen by 6% (4 respondents), 3% (2 respondents) chose Annual Pay Raises. While Paid Holidays/Sick leave and Medical, Dental, and Vision plan coverage come in at 1% (1 respondent each). (See Figure 4 right.)

QUESTION 8 (Appendix C) assessed students’ internship experience.

As seen in Figure 5 left, 35% (23 respondents) acquired 1-2 years of industry internship experience, followed by 21% (14 respondents) who reported 1 year or less of internship experience. 18% (12 respondents) reported 3+ years regarding internships. 14% (9 respondents) reported no experience as an intern or apprentice and 12% of students (8 respondents) reported 2-3 years of experience.

Students were surveyed in QUESTION 9 (Appendix C) about their anticipated career duration in the building industry.

In Figure 6 above, 85% of respondents (56 students) indicated that they intend to have a Long-term (10+ years) career in the building industry.

11% of respondents (7 students) were unsure about their career duration in building, while 3% (2 students) intended to pursue a Short-term (0-10 years) career. Only 2% (1 student) selected I do not intend to work in the building industry.

GOALS

<table>
<thead>
<tr>
<th>Goal</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-term (10+ years)</td>
<td>85%</td>
</tr>
<tr>
<td>Unsure</td>
<td>11%</td>
</tr>
<tr>
<td>Short-term (0-10 years)</td>
<td>3%</td>
</tr>
<tr>
<td>I do not intend to work in the building industry</td>
<td>2%</td>
</tr>
</tbody>
</table>

FIGURE 4: Desired career benefits as reported by scholarship survey participants in Question 7

FIGURE 5: Acquired industry internship experience as reported by scholarship survey participants in Question 8

FIGURE 6: Anticipated duration of career in building industry as reported by scholarship survey participants in Question 9
RESULTS

QUESTION 10 (Appendix C) asked students about industry certifications in a multiple-choice format.

Responses to Question 10 in Figure 9a indicated that 44% (29 students) intend to obtain certification in the near future. 15% (10 students) reported my career does not require certification, while 14% (9 students) were in the process of obtaining their certification.

The 11th and final question of the survey asked students if they would you like the California Homebuilding Foundation to help connect [them] with potential industry career opportunities.1

61 respondents (92%) chose YES as the option to be connected. Conversely, 5 students (8%) chose NO in utilizing the California Homebuilding Foundation for industry job connections.

1 The career opportunities referenced in this survey are still in review and will result in the future development of a system connecting Foundation scholarship students with industry job postings. California Homebuilding Foundation staff and its Board are working diligently to create and provide this new service benefitting job-seeking students and the industry.
CONCLUSION

Though some deviations were present in the results of this analysis compared to the 2022 Scholarship Survey and Impact Report, trends of industry career goals regarding certification, salary expectations, desired benefits, and intended duration remain relatively consistent.

85% of students surveyed in this report intend to pursue long-term careers in the building industry or related fields (Question 10). This percentage has increased compared to the 82% of students in the 2022 report who selected the long-term option from this same question. Additionally, 11% of students in this analysis selected Unsure in Question 10, while only 11% of students in the 2021 analysis were unsure about their intended industry career duration.

This survey revealed that scholarship recipients expect higher than average entry-level salaries post-graduation ($60,000 - $90,000 annually) and desire a comprehensive benefits package with their job.

Most scholarship survey participants had already obtained or planned to pursue industry certification, like OSHA 10 or LEED, and have acquired one to two years of industry internship experience.

The schools with the highest representation among survey participants were UCLA and CSU Sacramento.

Most students surveyed reported Construction Management as their current area of study; 8 out of those 19 respondents indicated Project Manager or Superintendent as their intended job title, while Project Engineer came in with 5 responses.

Project Manager or Superintendent had the highest volume of selection as a desired or intended job title post-graduation, surpassing Project Engineer by 1%.

Conclusively, though more students are expressing uncertainty about the long-term nature of a homebuilding or construction career, most scholarship recipients surveyed in this report show dedication to their intended career path and are interested in utilizing the Foundation to make career connections post-graduation.

“"My ongoing education, coursework and internships have allowed me to understand the planning and development process like never before, giving me motivation to dedicate myself to my career and contribute what I can to help solve our housing and homelessness crisis.""

Alexandra Day
California State University, Northridge, Urban Studies and Planning
Paul T. Johnson Endowment
APPENDIX A
SCHOLARSHIP RECIPIENT PROFILES

ANTELOPE VALLEY COLLEGE
Student: Matthew Hernandez
Major: Electrical Technology
Graduating: 2023
Endowment: R. Gregg Anderson
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, POMONA
Student: Brianna Padilla
Major: Architecture
Graduating: 2023
Endowment: William Hezmalhalch
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, POMONA
Student: Brianna Padilla
Major: Architecture
Graduating: 2023
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, POMONA
Student: Eddy Gonzalez
Major: Architecture
Graduating: 2023
Endowment: Ralph and Goldie Lewis
Scholarship Award: $2,500

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Emma Schulz
Major: Architecture
Graduating: 2023
Endowment: Carl Lagoni Family
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Haisung (Hannah) Cho
Major: Architecture
Graduating: 2025
Endowment: Carl Lagoni Family
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Kevin Cuate
Major: Architecture
Graduating: 2025
Endowment: Jill and Joe Williams (KTGY)
Scholarship Award: $2,500

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Samuel Wong
Major: Construction Management
Graduating: 2023
Endowment: Bob Yoder
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Anthony Castorena
Major: Construction Management
Graduating: 2026
Endowment: Art Condiotti
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Evan McCutcheon
Major: Construction Management
Graduating: 2026
Endowment: Dave and Lori Sanson
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Julian Burton
Major: Construction Management
Graduating: 2025
Endowment: Kevin and Lori Carson
Scholarship Award: $1,250

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Luke Boyes
Major: Construction Management
Graduating: 2024
Endowment: Kevin and Lori Carson
Scholarship Award: $1,250


APPENDIX A

SCHOLARSHIP RECIPIENT PROFILES

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Adam Xiong
Major: Construction Management
Graduating: 2024
Endowment: John and Jeannie Orr
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Alysha Curtis
Major: Civil Engineering
Graduating: 2023
Endowment: Larry and Joan Webb
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Colton Redfern
Major: Civil Engineering
Graduating: 2024
Endowment: John and Jeannie Orr
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Joshua Wilkinson
Major: Construction Executive/Adjunct Prof.
Graduating: 2023
Endowment: John and Jeannie Orr
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Lupe Mojica Martinez
Major: Architectural Studies
Graduating: 2023
Endowment: Professional Women in Building BIA Fresno/ Madera Counties
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Rodolfo Lopez-Perez
Major: Civil Engineering
Graduating: 2023
Endowment: Gary McDonald
Endowment Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, NORTHBRIDGE
Student: Alexandra Day
Major: Urban Planning
Graduating: 2023
Endowment: Paul Johnson
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, NORTHBRIDGE
Student: Sophia Yu
Major: Computer Information Tech
Graduating: 2026
Endowment: Vance T. Meyer
Scholarship Award: $2,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Adrian Petrisor
Major: Construction Management
Graduating: 2024
Endowment: William Niemi
Scholarship Award: $1,500

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Anastasia Potrymai
Major: Construction Management
Graduating: 2023
Endowment: Larry Kelley
Scholarship Award: $2,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Anastasia Potrymai
Major: Construction Management
Graduating: 2023
Endowment: Robert Rivinius
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Angela Le
Major: Construction Management
Graduating: 2022
Endowment: Thomas Winn
Scholarship Award: $1,000
APPENDIX A
SCHOLARSHIP RECIPIENT PROFILES

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Christian Rios
Major: Construction Management
Graduating: 2023
Endowment: Thomas Winn
Scholarship Award: $1,500

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Elizabeth Tapia
Major: Construction Management
Graduating: 2026
Endowment: Larry Kelley
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Malon Hughes
Major: Business Administration, Finance
Graduating: 2023
Endowment: Robert Rivinius
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Mitieli Gonemaituba
Major: Construction Management
Graduating: 2023
Endowment: William Niemi
Scholarship Award: $1,500

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Sarah Urrea
Major: Construction Management
Graduating: 2024
Endowment: Cheryl Gibson and C. Steele
Scholarship Award: $2,000

CITY COLLEGE OF SAN FRANCISCO
Student: Melissa Negrete
Major: Interior Design
Graduating: 2024
Endowment: Fred Gellert
Scholarship Award: $500

CITY COLLEGE OF SAN FRANCISCO
Student: Michele Brown
Major: Construction Management
Graduating: 2022
Endowment: Fred Gellert
Scholarship Award: $500

CORNELL UNIVERSITY
Student: Hilary Mulford
Major: Landscape Architecture
Graduating: 2023
Endowment: Masud Mehran
Scholarship Award: $1,000

CYPRESS COLLEGE
Student: Jinwook Hong
Major: English Literature
Graduating: 2023
Endowment: Jewel and Wes Keusder
Scholarship Award: $750

CYPRESS COLLEGE
Student: Phuong Nhi Ly
Major: Dental Hygiene
Graduating: 2024
Endowment: Jewel and Wes Keusder
Scholarship Award: $750

DIABLO VALLEY COLLEGE
Student: Mary Rogers
Major: Construction Management
Graduating: 2023
Endowment: Dean P. La Field
Scholarship Award: $1,000

ORANGE COAST COLLEGE
Student: Nelson Aviles
Major: Construction Master Specialist
Graduating: 2024
Endowment: Peter Ochs
Scholarship Award: $1,000
## SCHOLARSHIP RECIPIENT PROFILES

### ORANGE COAST COLLEGE
- **Student:** Valerie Rios  
  **Major:** Construction Technology  
  **Graduating:** 2023  
  **Endowment:** Peter Boughdadly  
  **Scholarship Award:** $1,000

### SAN DIEGO STATE UNIVERSITY
- **Student:** Ines DaCruz  
  **Major:** Construction Management  
  **Graduating:** 2025  
  **Endowment:** Paul K. Tchang  
  **Scholarship Award:** $1,666

- **Student:** Jamie Medlin  
  **Major:** Civil Engineering  
  **Graduating:** 2024  
  **Endowment:** Paul K. Tchang  
  **Scholarship Award:** $1,667

### SAN DIEGO STATE UNIVERSITY
- **Student:** Justin Nelson  
  **Major:** Civil Engineering  
  **Graduating:** 2023  
  **Endowment:** Paul K. Tchang  
  **Scholarship Award:** $1,667

### SAN DIEGO STATE UNIVERSITY
- **Student:** Ivan Alvarez Lopez  
  **Major:** Civil Engineering  
  **Graduating:** 2023  
  **Endowment:** Don Babbitt and Lee A. Babbitt  
  **Scholarship Award:** $1,500

- **Student:** Joshua Enabnit  
  **Major:** Civil Engineering  
  **Graduating:** 2023  
  **Endowment:** Don Babbitt and Lee A. Babbitt  
  **Scholarship Award:** $2,000

- **Student:** Oscar Rodriguez  
  **Major:** Civil Engineering  
  **Graduating:** 2024  
  **Endowment:** Cheryl O’Connor  
  **Scholarship Award:** $1,000

### SAN DIEGO STATE UNIVERSITY
- **Student:** Shehab Alnaimi  
  **Major:** Civil Engineering  
  **Graduating:** 2023  
  **Endowment:** Don Babbitt and Lee A. Babbitt  
  **Scholarship Award:** $1,000

### SAN JOSE STATE UNIVERSITY
- **Student:** Soheil Samari Kermani  
  **Major:** Civil Engineering  
  **Graduating:** 2023  
  **Endowment:** Don Babbitt and Lee A. Babbitt  
  **Scholarship Award:** $2,500

### SAN JOSE STATE UNIVERSITY
- **Student:** Adriana Luperco  
  **Major:** Civil and Env Engineering  
  **Graduating:** 2023  
  **Endowment:** David and Janet Carlson  
  **Scholarship Award:** $1,000

### UNIVERSITY OF CALIFORNIA, BERKELEY
- **Student:** Derek Kersey  
  **Major:** Civil and Env Engineering  
  **Graduating:** 2023  
  **Endowment:** David and Janet Carlson  
  **Scholarship Award:** $1,000

- **Student:** Jonathan Coles  
  **Major:** Architecture  
  **Graduating:** 2024  
  **Endowment:** Aram Bassenian  
  **Scholarship Award:** $3,500
## APPENDIX A

### SCHOLARSHIP RECIPIENT PROFILES

<table>
<thead>
<tr>
<th>University</th>
<th>Student</th>
<th>Major</th>
<th>Graduating</th>
<th>Endowment</th>
<th>Scholarship Award</th>
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<tr>
<td>UC Berkeley</td>
<td>Millicent Akayesi</td>
<td>Architecture</td>
<td>2023</td>
<td>Aram Bassenian</td>
<td>$3,500</td>
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<td>UC Berkeley</td>
<td>Wanning Liao</td>
<td>Architecture</td>
<td>2023</td>
<td>Howard Englander</td>
<td>$1,500</td>
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<td>UC Berkeley</td>
<td>Wanning Liao</td>
<td>Architecture</td>
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<td>$1,000</td>
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<td>UC Berkeley</td>
<td>Wanning Liao</td>
<td>Architecture</td>
<td>2023</td>
<td>Ray Watt</td>
<td>$1,000</td>
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<td>UC Davis</td>
<td>Dominique Pajaro</td>
<td>Landscape Architecture</td>
<td>2023</td>
<td>Gary M. Cusamano</td>
<td>$1,000</td>
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<tr>
<td>UC Davis</td>
<td>Oskar Hua</td>
<td>Sustainable Environmental Design</td>
<td>2025</td>
<td>Gary M. Cusamano</td>
<td>$1,000</td>
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<tr>
<td>UC Los Angeles</td>
<td>Alan Grynberg</td>
<td>Real Estate</td>
<td>2024</td>
<td>Pardee Brothers</td>
<td>$1,000</td>
</tr>
<tr>
<td>UC Los Angeles</td>
<td>Antonio Maldonado</td>
<td>Business Economics</td>
<td>2026</td>
<td>David Landon</td>
<td>$1,500</td>
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<tr>
<td>UC Los Angeles</td>
<td>Briana Ryahuan</td>
<td>Real Estate</td>
<td>2024</td>
<td>Paul Griffin</td>
<td>$1,500</td>
</tr>
<tr>
<td>UC Los Angeles</td>
<td>Christopher Davies</td>
<td>Real Estate</td>
<td>2024</td>
<td>James M. Peters</td>
<td>$1,000</td>
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<tr>
<td>UC Los Angeles</td>
<td>Cynthia Gong</td>
<td>Statistics</td>
<td>2023</td>
<td>Paul Griffin</td>
<td>$2,000</td>
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<tr>
<td>UC Los Angeles</td>
<td>Denise Gutierrez</td>
<td>Public Policy</td>
<td>2023</td>
<td>Lynn Jacobs</td>
<td>$1,500</td>
</tr>
</tbody>
</table>
APPENDIX A
SCHOLARSHIP RECIPIENT PROFILES

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Franco Mellone
Major: Real Estate
Graduating: 2023
Endowment: Paul Griffin
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Gus Avarello
Major: Real Estate
Graduating: 2023
Endowment: James M. Peters
Scholarship Award: $1,500

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Montz Mayer
Major: Real Estate
Graduating: 2023
Endowment: Paul Griffin
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Nick Fong
Major: Real Estate
Graduating: 2023
Endowment: Pardee Brothers
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Parth Shah
Major: Real Estate
Graduating: 2023
Endowment: Paul Griffin
Scholarship Award: $1,500

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Yoshita Manne
Major: Real Estate
Graduating: 2023
Endowment: David Landon
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, SANTA BARBARA
Student: Cameron (Cam) Audras
Major: Master of Environmental Science & Management
Graduating: 2023
Endowment: Monica Florian
Scholarship Award: $1,500

UNIVERSITY OF SAN DIEGO
Student: Caroline Duda
Major: Real Estate and Business Administration
Graduating: 2024
Endowment: Harry L. Summers
Scholarship Award: $2,000

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: Ethan Vibal
Major: Real Estate and Finance
Graduating: 2024
Endowment: Ernest W. Hahn
Scholarship Award: $3,000

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: George Dyer
Major: Business Administration
Graduating: 2024
Endowment: Michael McGee
Scholarship Award: $9,000

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: Lorenzo Aguirre
Major: Business Administration
Graduating: 2024
Endowment: Michael McGee
Scholarship Award: $6,000

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: Matthew Harband
Major: Business Administration
Graduating: 2024
Endowment: James J. Busby
Scholarship Award: $1,000
Students pursuing a career in the homebuilding industry are eligible to apply for a California Homebuilding Foundation Scholarship. The home building industry generates over $320.9 billion annually and supports over 909,000 jobs in California. California Homebuilding Foundation Scholarships are available to undergraduate and graduate students in building industry related programs.

**ANTELOPE VALLEY COLLEGE**

Construction Management and Engineering .......... $1,000  
Contact: Emily Moulton  
Phone: (661) 722-6300, ext. 6996  
Email: emoulton@avc.edu  
*Funded by the R. Gregg Anderson Endowment*

**CAL POLY POMONA**

College of Environmental Design ....................... $1,500  
Contact: George Proctor  
Phone: (909) 869-4728  
Email: grproctor@cpp.edu  
*Funded by the William Hezmalhalch Endowment*

College of Environmental Design ....................... $3,500  
Contact: George Proctor  
Phone: (909) 869-4728  
Email: grproctor@cpp.edu  
*Funded by the Ralph & Goldie Lewis Endowment*

**CAL POLY SAN LUIS OBISPO**

Architecture, College of Architecture and Environmental Design ................................. $2,000  
Contact: Beth Hough  
Phone: (805) 756-7466  
Email: behough@calpoly.edu  
*Funded by the Carl Lagoni Family Endowment*

Architecture, College of Architecture and Environmental Design ................................. $2,500  
Contact: Beth Hough  
Phone: (805) 756-7466  
Email: behough@calpoly.edu  
*Funded by the Jill and Joe Williams (KTGY) Endowment*

College of Architecture and Environmental Design, Construction Management .............. $1,000  
Contact: Beth Hough  
Phone: (805) 756-7466  
Email: behough@calpoly.edu  
*Funded by the Bob Yoder Endowment*

**CALIFORNIA LUTHERAN UNIVERSITY**

Foundation Relations and Scholarship Development ............................................................ $1,000  
Contact: Amy Landes  
Phone: (805) 493-3115  
Email: finaid@callutheran.edu  
*Funded by the Paul C. Petersen Endowment*

**CALIFORNIA STATE UNIVERSITY, CHICO**

Construction Management ................................ $2,500  
Contact: Scott McCutcheon  
Phone: (530) 898-4505  
Email: samccutcheon@csuchico.edu  
*Funded by the Kevin and Lori Carson Endowment*

Construction Management ................................ $1,000  
Contact: Scott McCutcheon  
Phone: (530) 898-4505  
Email: samccutcheon@csuchico.edu  
*Funded by the Art Condiotti Endowment*

Construction Management ................................ $1,000  
Contact: Scott McCutcheon  
Phone: (530) 898-4505  
Email: samccutcheon@csuchico.edu  
*Funded by the Dave and Lori Sanson Endowment*

**CALIFORNIA STATE UNIVERSITY, FRESNO**

Construction Management ................................ $1,000  
Contact: Linda Pickett  
Phone: (559) 283-8997  
Email: linda@donpickett.com  
*Funded by the Professional Women in Building BIA Fresno/ Madera Counties Endowment*
APPENDIX B
SCHOLARSHIPS OFFERED IN 2022

CALIFORNIA STATE UNIVERSITY, FRESNO (CONTINUED)
Construction Management ..................................... $1,000
Contact: Linda Pickett
Phone: (559) 283-8997
Email: linda@donpickett.com
Funded by the Joseph A. Farina Endowment

Construction Management ..................................... $1,000
Contact: Linda Pickett
Phone: (559) 283-8997
Email: linda@donpickett.com
Funded by the Gary McDonald Endowment

Construction Management ..................................... $3,000
Contact: Linda Pickett
Phone: (559) 283-8997
Email: linda@donpickett.com
Funded by the John and Jeannie Orr Endowment

FEMALE Construction Management Student .......... $1,000
Contact: Linda Pickett
Phone: (559) 283-8997
Email: linda@donpickett.com
Funded by the Joan and Larry Webb Endowment

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
FEMALE - Construction Management .................. $2,000
Contact: Gareth Figgess
Phone: (916) 278-6616
Email: figgess@csus.edu
Funded by the Cheryl Gibson and C. Steele Endowment

Construction Management ..................................... $3,000
Contact: Gareth Figgess
Phone: (916) 278-6616
Email: figgess@csus.edu
Funded by the Larry Kelley Endowment

Construction Management ..................................... $2,000
Contact: Gareth Figgess
Phone: (916) 278-6616
Email: figgess@csus.edu
Funded by the William Mazza Endowment

Construction Management ..................................... $3,000
Contact: Gareth Figgess
Phone: (916) 278-6616
Email: figgess@csus.edu
Funded by the William Niemi Endowment

Construction Management ..................................... $2,500
Contact: Gareth Figgess
Phone: (916) 278-6616
Email: figgess@csus.edu
Funded by the Thomas Winn Endowment

College of Business and Real Estate ................. $2,000
Contact: Bonnie Beevers
Phone: (916) 278-5576
Email: bonnie.beevers@csus.edu
Funded by the Robert Rivinius Endowment

CHAPMAN UNIVERSITY
Argyros School of Business and Economics ....... $1,000
Contact: Fadel Lawandy
Phone: (714) 289-3157
Email: lawandy@chapman.edu
Funded by the Jim Beam Endowment

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APPENDIX B

SCHOLARSHIPS OFFERED IN 2022

CHAPMAN UNIVERSITY (CONTINUED)

Argyros School of Business and Economics, $1,000
Contact: Fadel Lawandy
Phone: (714) 289-3157
Email: lawandy@chapman.edu
Funded by the Donald P. Kennedy Endowment

Argyros School of Business and Economics, $3,000
Contact: Fadel Lawandy
Phone: (714) 289-3157
Email: lawandy@chapman.edu
Funded by the Nancy & Geoffrey Stack Endowment

Department of Landscape Architecture, $1,000
Contact: Kristie Oplinger
Phone: (607) 255-4582
Email: klo28@cornell.edu
Funded by the Masud Mehran Endowment

CYPRESS COLLEGE

English as a Second Language, $1,500
Contact: Samantha Simmons
Phone: (714) 484-7000, ext. 48438
Email: ssimmons@cypresscollege.edu
Funded by the Jewel & Wes Keusder Endowment

DIABLO VALLEY COLLEGE

Construction Management, $1,000
Contact: Shari Keller
Phone: (925) 969-2094
Email: skeller@dvc.edu
Funded by the Dean P. La Field Endowment

ORANGE COAST COLLEGE

Construction Technology, $1,000
Contact: Oscar Ortiz
Phone: (714) 432-5544
Email: oortiz@occ.cccd.edu
Funded by the Peter Boughdally Endowment

Construction Technology, $1,000
Contact: Oscar Ortiz
Phone: (714) 432-5544
Email: oortiz@occ.cccd.edu
Funded by the Peter Ochs Endowment

SAN DIEGO STATE UNIVERSITY

College of Business,
Corky McMillin Center for Real Estate, $3,000
Contact: Ed Pierzak
Phone: (224) 277-7013
Email: epierzak@sdsu.edu
Funded by the M. Corky and Mark D. McMillin Endowment

College of Business, Corky McMillin Center for Real Estate and Fowler College of Business, $1,000
Contact: Ed Pierzak
Phone: (224) 277-7013
Email: epierzak@sdsu.edu
Funded by the Neal Family Endowment

Department of Civil, Construction, and Environmental Engineering, $5,000
Contact: Thais Alves
Phone: (619) 594-8289
Email: talves@mail.sdsu.edu
Funded by the Paul K. Tchang Endowment

SAN FRANCISCO CITY COLLEGE

Architecture Program, $1,000
Contact: George Lin
Phone: (415) 452-5848
Email: glin@ccsf.edu
Funded by the Fred Gellert Endowment

SAN JOSE STATE UNIVERSITY

College of Engineering, $7,000
Contact: Nicole Okamoto
Phone: (408) 924-3876
Email: nicole.okamoto@sjsu.edu
Funded by the Don Babbitt and Lee A. Babbitt Endowment

College of Engineering, $1,000
Contact: Nicole Okamoto
Phone: (408) 924-3876
Email: nicole.okamoto@sjsu.edu
Funded by the Cheryl O’Connor Endowment

SANTA CLARA UNIVERSITY

School of Engineering, $1,000
Contact: Melanie Massie
Phone: (408) 554-4061
Email: mmassie@scu.edu
Funded by the Carl Gellert Endowment
ST. MARY’S COLLEGE OF CALIFORNIA
School of Economics and Business Administration, Graduate Business Program $1,000
Contact: Anthony San Nicolas
Phone: (925) 631-4626
Email: afs3@stmarys-ca.edu
Funded by the Kenneth Hofmann Endowment

School of Economics and Business Administration, Graduate Business Program $1,500
Contact: Anthony San Nicolas
Phone: (925) 631-4626
Email: afs3@stmarys-ca.edu
Funded by the John Ryan Endowment

STANFORD UNIVERSITY
Civil and Environmental Engineering $1,500
Contact: Kimberly Vonner
Phone: (650) 723-4121
Email: kvonner@stanford.edu
Funded by the George Gentry Endowment

Civil and Environmental Engineering $1,000
Contact: Kimberly Vonner
Phone: (650) 723-4121
Email: kvonner@stanford.edu
Funded by the Tony Moiso Endowment

UNIVERSITY OF CALIFORNIA, BERKELEY
Law School $1,000
Contact: Holly Johnson
Phone: (510) 642-9045
Email: holly.johnson@law.berkeley.edu
Funded by the Floyd Cerini Endowment

College of Environmental Design $8,000
Contact: Lois Koch
Phone: (510) 759-2232
Email: likoch@berkeley.edu
Funded by the Aram Bassenian Endowment

College of Environmental Design $1,500
Contact: Lois Koch
Phone: (510) 759-2232
Email: likoch@berkeley.edu
Funded by the Howard Englander Endowment

College of Environmental Design $1,000
Contact: Lois Koch
Phone: (510) 759-2232
Email: likoch@berkeley.edu
Funded by the Ray Watt Endowment

Department of Civil and Environmental Engineering $1,000
Contact: Robbie Powers
Phone: (510) 643-8944
Email: robbiepowers@berkeley.edu
Funded by the Donald McCormick Endowment

Haas, School of Business and Fisher Center for Real Estate & Urban Economics $2,000
Contact: Thomas Chappelear
Phone: (510) 643-6109
Email: tomchaps@berkeley.edu
Funded by the Richard Baker Endowment

Haas, School of Business and Fisher Center for Real Estate & Urban Economics $2,000
Contact: Thomas Chappelear
Phone: (510) 643-6109
Email: tomchaps@berkeley.edu
Funded by the Stephen Beinke Endowment

Haas, School of Business and Fisher Center for Real Estate & Urban Economics $1,000
Contact: Thomas Chappelear
Phone: (510) 643-6109
Email: tomchaps@berkeley.edu
Funded by the Doyle Heaton Endowment

UNIVERSITY OF CALIFORNIA, DAVIS
College of Agricultural and Environmental Sciences $2,000
Contact: Courtney Franks
Phone: (530) 752-2279
Email: clfr@ucdavis.edu
Funded by the Gary M. Cusamano Endowment

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APPENDIX B
SCHOLARSHIPS OFFERED IN 2022

UNIVERSITY OF CALIFORNIA, IRVINE
The UCI Center for Real Estate, at the
Paul Merage School of Business..............................$1,000
Contact: Sharon Nakamura-Brown
Phone: (949) 824-6246
Email: sharon.nakamura@uci.edu
Funded by the Ron Birtcher Endowment

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Anderson School of Management and
Ziman Center for Real Estate.................................$7,000
Contact: Peter Saephanh
Phone: (310) 825-3329
Email: peter.saephanh@anderson.ucla.edu
Funded by the Paul Griffin Endowment

Anderson School of Management and
Ziman Center for Real Estate.................................$2,500
Contact: Peter Saephanh
Phone: (310) 825-3329
Email: peter.saephanh@anderson.ucla.edu
Funded by the David Landon Endowment

Anderson School of Management and
Ziman Center for Real Estate.................................$2,000
Contact: Peter Saephanh
Phone: (310) 825-3329
Email: peter.saephanh@anderson.ucla.edu
Funded by the Pardee Brothers Endowment

Anderson School of Management and
Ziman Center for Real Estate.................................$2,500
Contact: Peter Saephanh
Phone: (310) 825-3329
Email: peter.saephanh@anderson.ucla.edu
Funded by the James M. Peters Endowment

Luskin Public Affairs.............................................$1,500
Contact: Kevin Franco
Phone: (310) 794-5050
Email: kfranco@luskin.ucla.edu
Funded by the Lynn Jacobs Endowment

UNIVERSITY OF CALIFORNIA, SANTA BARBARA
Bren School of Environmental Science and
Management.............................................................$1,500
Contact: Lotus Vermeer
Phone: (805) 893-3712
Email: lvermeer@bren.ucsb.edu
Funded by the Monica Florian Endowment

School of Engineering.........................................$4,000
Contact: Jaymes Johnson
Phone: (805) 893-3354
Email: jaymes@engineering.ucsb.edu
Funded by the Michael Towbes Endowment

UNIVERSITY OF NEW MEXICO
Construction Engineering and Construction
Management.............................................................$3,000
Contact: Nicole Bingham
Phone: (505) 277-6633
Email: nicluna@unm.edu
Funded by the Michael Cortney Endowment

UNIVERSITY OF SAN DIEGO
Architecture Department ...................................... $1,000
Contact: Adriana Cuellar
Phone: (619) 508-6027
Email: acuellar@sandiego.edu
Funded by the John B. Clark, Jr. Endowment

Architecture Department ...................................... $1,000
Contact: Adriana Cuellar
Phone: (619) 508-6027
Email: acuellar@sandiego.edu
Funded by the Dawn Davidson Endowment

UNIVERSITY OF SAN DIEGO (CONTINUED)
School of Business, Burnham-Moores Center
for Real Estate ..........................................................$3,000
Contact: Joe Bertocchini
Phone: (619) 260-4183
Email: jbertocchini@sandiego.edu
Funded by the Ernest W. Hahn Endowment

School of Business, Burnham-Moores Center
for Real Estate ..........................................................$2,000
Contact: Joe Bertocchini
Phone: (619) 260-4183
Email: jbertocchini@sandiego.edu
Funded by the Harry L. Summers Endowment

UNIVERSITY OF CALIFORNIA, RIVERSIDE
Department of Political Science..............................$1,500
Contact: Eveleen Samayoa
Phone: (951) 827-3505
Email: eveleen.samayoa@ucr.edu
Funded by the Monica Florian Endowment
APPENDIX B
SCHOLARSHIPS OFFERED IN 2022

UNIVERSITY OF SOUTHERN CALIFORNIA
Lusk School of Real Estate ...................................... $1,000
Contact: Sonia Savoulian
Phone: (213) 740-7779
Email: sonias@usc.edu
Funded by the Wade Cable Endowment

Lusk School of Real Estate ...................................... $1,000
Contact: Sonia Savoulian
Phone: (213) 740-7779
Email: sonias@usc.edu
Funded by the Ira Norris Endowment

Lusk School of Real Estate ...................................... $1,500
Contact: Sonia Savoulian
Phone: (213) 740-7779
Email: sonias@usc.edu
Funded by the Bert Selva Endowment

Lusk School of Real Estate ...................................... $1,000
Contact: Sonia Savoulian
Phone: (213) 740-7779
Email: sonias@usc.edu
Funded by the Richard B. Smith Endowment

Marshall School of Business ...................................$1,000
Contact: April Tam
Phone: (213) 821-5760
Email: apriltam@marshall.usc.edu
Funded by the James J. Busby Endowment

Marshall School of Business ....................................$15,000
Contact: April Tam
Phone: (213) 821-5760
Email: apriltam@marshall.usc.edu
Funded by the Michael McGee Endowment

“I hope to expand the perceived value in building ‘missing middle’ below-market rate units that are not strictly limited to low-income renters to heighten community and developer incentives.”

Kevin Cuate
Cal Poly, San Luis Obispo, College of Architecture and Environmental Design
Jill and Joe Williams | KTGY Endowment
Thank you for participating in this important survey to help the California Homebuilding Foundation (California Homebuilding Foundation) assess overall career goals and expectations of students entering California’s homebuilding and construction industries. The survey should take approximately 5 minutes to complete. All responses given to the California Homebuilding Foundation, including any personal information you provide, will be kept strictly confidential.

**QUESTION 1:**
Name (First and Last)

**QUESTION 2:**
Email Address

**QUESTION 3:**
In what college or university are you currently enrolled? If graduated, what college or university did you graduate from?
- American River College
- Antelope Valley College
- California Lutheran University
- Cal Poly Pomona
- Cal Poly San Luis Obispo
- Chapman University
- City College of San Francisco
- Cornell University
- CSU Chico
- CSU Fresno
- CSU Long Beach
- CSU Northridge
- CSU Sacramento
- Cypress College
- Diablo Valley College
- Orange Coast College
- Saint Mary’s College of California
- San Diego Mesa College
- San Diego State University
- San Jose State University
- UC Berkeley
- UC Davis
- UC Irvine
- UC Riverside
- UC Santa Barbara
- UCLA
- University of Colorado at Boulder
- University of Denver
- University of New Mexico
- University of San Diego
- USC
- Stanford
- Add option

**QUESTION 4:**
Which industry field below best describes your degree or degree in process?
- Construction Management
- Real Estate
- Architecture/Landscape Architecture
- Engineering
- Development (Residential or Land Use)
- Business/Finance/Economics
- Design
- Community Development
- Green Building/Technology
- Other

**QUESTION 5:**
Which of the following best describes your intended job title or classification?
- Analyst or Accountant
- Architect
- City or Urban Planner
- Project Engineer (Field, Structural, Etc.)
- Estimator
- Interior Designer
- Landscape Architect or Contractor
- Project Manager or Superintendent
- Real Estate Developer (Commercial or Residential)
- Other
QUESTION 6:
What is your anticipated annual salary in your career post-graduation?
- $100,000 or more
- $60,000 - $90,000
- $30,000 - $50,000
- Less than $30,000

QUESTION 7:
Which of the following job benefits are most important to you?
- Medical, dental, and vision plan coverage
- 401k and other retirement plan options
- Paid holidays and sick leave
- Annual pay raises
- Breaks and flexible schedules
- College debt assistance
- All of the above

QUESTION 8:
Approximately how many years of internship or apprenticeship experience in the building industry or related field have you acquired?
- 3+ Years
- 2-3 Years
- 1-2 Years
- 1 Year or Less
- No Experience

QUESTION 9:
How long do you intend to work in the building industry or related field?
- Long-term (10+ years)
- Short-term (0-10 years)
- Unsure
- I do not intend to work in the building industry

QUESTION 10:
Please choose the answer that best describes your experience obtaining industry certifications (i.e., OSHA, LEED, etc.):
- I have already obtained certification
- I am in the process of obtaining certification
- I intend to obtain certification in the future
- My career does not require certification/I do not intend to pursue certification
- If you have obtained or are in the process of obtaining certification (i.e., OSHA, LEED, etc.), please list any/all that apply:

QUESTION 11:
Would you like the California Homebuilding Foundation to help connect you with potential industry career opportunities?
- Yes
- No

“Construction work is challenging, which makes for a great reward when project completion is met. When you can take a step back and see what you took a major part in coordinating and completing, the feeling you get is extraordinary, and I doubt many other career paths can give you that feeling.”

Julian Buitron
California State University, Chico, Construction Management
Kevin and Lori Carson Endowment
APPENDIX D
ENDOWMENT BENEFACTORS

The California Homebuilding Foundation invests in the future of homebuilding through endowments and major gifts that provide college and graduate school scholarships, funds research on key public policy issues and supports the efforts of the Foundation’s Donald Chaiken Building Industry Technology Academy.

Through the generosity of our benefactors, California Homebuilding Foundation endowments work with an impressive range of learning institutions, including California high schools, community colleges, and state and private universities in assisting the next generation of young minds interested in having a career in the homebuilding industry. These extraordinary gifts are carefully managed to provide permanent, ongoing support for our industry.

$100,000 - $500,000
Aram Bassanian
Michael C. Cortney
Stephen P. Doyle
H. C. Elliott, H.C. Elliott III and Elliott Family Foundation
Ian Gill
Paul E. Griffin
Home Builders Council, BIA of Southern California
Larry D. Kelley
Michael V. McGee
Kile Morgan, Jr.
Dennis C. O’Brien and Daniel Hicks
Sheryl Palmer
Jeffrey Roos
Dale and Bea Stuard
Paul K. Tchang
Jill and Joe Williams
KTGY Architecture + Planning

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Kent Aden
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Steve Kalmbach
Nancy Keenan
Jewel and Wes Keusder
Sandra Kulli
Carl W. Lagoni
Ralph and Goldy Lewis
David J. Lucchetti and Fred Anderson

$25,000 - $49,999
Michael Towbes
Joan and Lawrence Webb

Michael Towbes
Joan and Lawrence Webb
APPENDIX D
ENDOWMENT BENEFACTORS

$25,000 - $49,999 continued
David E. MacLeLellan
Linda Mandolini
Layne Marceau
William R. Mazza
Gary L. McDonald
Robert B. McLeod
Thomas J. Mitchell
Cheryl A. O’Connor
John Orr
George, Hoyt and Doug Pardee
Michael Pattinson
Jeffrey M. Pemstein
James M. Peters
Professional Women in Building of the
BIA of Fresno/Madera Counties
Robert Rivinius
John J. Ryan, Jr.
Gary Ryness
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Nathan Shapell
Smith Family Endowment
Harry L. Summers
Gene Taylor
Borre Winckel
Michael Winn
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$10,000 - $24,999
L. C. “Bob” Albertson, Jr.
Anthony A. Allen
DeVere H. Anderson
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Paul R. Baldacci, Jr.
James Beam
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David D. Bohannon
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Dennis Hart
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Richard Hunsaker
Keith Johnson
KB Home
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Edwin C. Kimmel
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Richard A. Lewis
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Thomas Manley
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Stephen C. Schott
Richard B. Smith
Christopher Steele and Cheryl Gibson
William and James Streng
John P. Taglio
Herman J. Tijsseling, Jr.
James P. Warminston
Spalding G. Wathan
Raymond Watson
Raymond A. Watt
David Young and Frederick P. Young
YOU CAN HELP A STUDENT

YOUR SUPPORT MAKES A DIFFERENCE
AND IS URGENTLY NEEDED

DONATE
TODAY