2022 SCHOLARSHIP SURVEY AND IMPACT REPORT



CALIFORNIA HOMEBUILDING FOUNDATION

TABLE OF CONTENTS

| 1 | EXECUTIVE SUMMARY |
|---|--|
| 2 | BACKGROUND AND OBJECTIVES |
| 2 | METHODOLOGY |
| | RESULTS |
| 7 | CONCLUSION |
| 8 | APPENDIX A: Scholarship Recipient Profiles |
| | APPENDIX B: Scholarships Offered in 2022 |
| | APPENDIX C: Scholarship Recipient Survey |
| | APPENDIX D: Endowment Benefactors |



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I came into SLO as a civil engineering major and soon realized I missed my target and switched to architecture in my 2nd year, and I love it with a passion.

Haisung (Hannah) Cho Cal Poly, San Luis Obispo, College of Architecture and Environmental Design's *Carl Lagoni Family Endowment*

EXECUTIVE SUMMARY



CSU Sacramento, Construction Management student Jessica Herron receiving \$10,000 scholarship at 2022 Hall of Fame. (Donors Dave & Lori Sanson, DeNova Homes; and Larry & Joan Webb, The Webb Group)

The California Homebuilding Foundation is a 501(c)3 nonprofit organization established in 1978. The Foundation's mission is to advance the homebuilding industry in California by providing scholarships, publishing innovative research findings, and promoting workforce education programs.

The Foundation's scholarship program partners with colleges and universities throughout California and other western regions, offering over \$7.5 million to-date in scholarship funds to students pursuing industryrelated majors, such as construction management, finance, engineering, architecture, and design.

Annual scholarships offered by the Foundation are primarily funded by endowments. Most scholarship donors and endowment benefactors are recipients of the industry's most coveted award, the homebuilding Hall of Fame, presented each year by the California Homebuilding Foundation.

In 2022, 74 Foundation scholarship opportunities were offered from construction-related academic departments in California community colleges, state schools, and universities (University of Denver, University of New Mexico, and Cornell University being the only non-California schools) ranging from \$500 to \$10,000 for a total of \$208,500 in scholarship dollars offered (Appendix B).

The Foundation awarded 73 students from 47 colleges and universities a total of \$187,500 in scholarship funds in 2022 (Appendix A). There was a \$107,500 decrease in scholarship funds awarded from 2021 to 2022. This group of 73 students comprised the original sample size to which the survey (Appendix C) was administered to assess students' homebuilding and construction career goals and objectives.

The following report includes an analysis of the survey participants, collection methods, findings, and recommendations.

BACKGROUND AND OBJECTIVES

The Foundation administered the 2022 scholarship survey to provide industry donors and stakeholders key insight into the overall career goals and expectations of students entering California's homebuilding and construction industries.

The survey was conducted to determine the level of

involvement students intend to contribute to the industry after graduating from college.

This information will be used to report findings to donors and benefactors who have invested in the success of the Foundation's scholarship program.

The report will be made available online to promote public understanding of current entry-level professionals in the building industry.



2022 HALL OF FAME SCHOLARSHIPS

Hall of Fame Honorees, Dave and Lori Sanson, DeNova Homes; and Larry and Joan Webb, The Webb Group, together donated five individual \$10,000 scholarships, one to each winning recipient.

Shown left to right - Ines DaCruz, Jessica Herron, Hailey Moore, Luis Ojeda and Christian Rios

METHODOLOGY

Students who received a scholarship from the Foundation in 2022, including the five students who were awarded scholarships at the annual Hall of Fame gala, were emailed a survey to complete, administered by Salesforce, consisting of 11 questions in both multiple-choice and open-ended formats (Appendix C).

Participants were reminded that completing this survey was a requirement of receiving a California Homebuilding Foundation scholarship award, as stated in their scholarship application, and were not compensated for participating.

Age, gender, and socioeconomic

background were not assessed in the survey. However, all participants were either current students or had recently graduated in 2022 from colleges offering construction-related programs.

Of the 73 total scholarship recipients contacted (Appendix A), 66 students completed the online survey for a 99% response rate and a 93% completion rate .

Three rounds of email reminders were sent to the participants between February 6th, 2023, and February 22, 2023. The survey was closed on March 1st, and results were analyzed shortly thereafter.

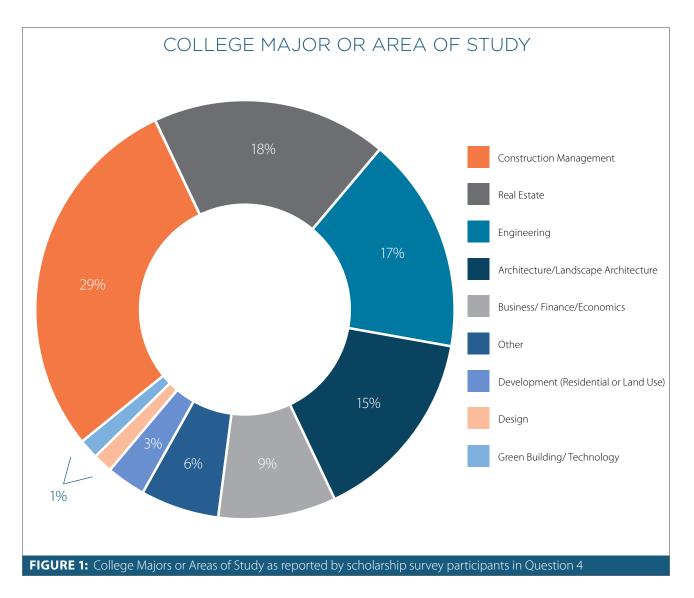
Of the 44 schools that offered Foundation scholarships reported by the 66 survey participants, *UCLA* appeared the most with twelve selections and *California State University Sacramento* with seven. *California State University Fresno* and *San Jose State University* followed closely, with six students each participating in the survey.

The first three questions of the survey (Appendix C) asked participants to provide their names, email addresses, and select the school they were attending or from which they had recently graduated.

Students were asked in **QUESTION 4** to choose a college major or area of study. Construction Management was the most frequently chosen major by 29% (19

selections) in the multiple-choice question, closely followed by 18% (12) in Real Estate, 17% (11) in Engineering, 15% (10) in Architecture/Landscape Architecture, 9% (6) in Business/Finance/Economics, 6% (4) Other, 3% (2) in Development, 1% (1) in Design, and 1% (1) Green Building/Technology.

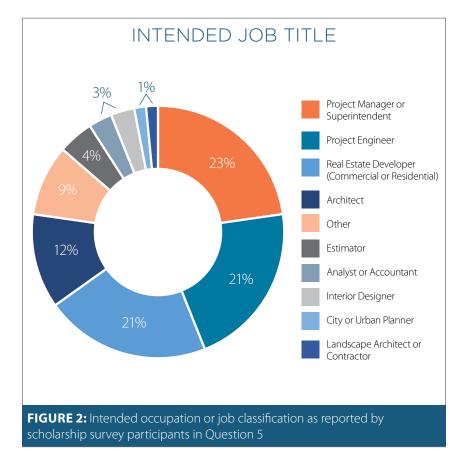
See the distribution below in Figure 1:



QUESTION 5 asked students what job title or classification in the industry they intend to pursue or are currently pursuing (Appendix C).

Project Manager or Superintendent was the top classification selected from the multiple-choice Question 5 by 23% (15 selections), followed by *Real Estate Developer (Commercial or Residential)* and *Project Engineer (Field, Structural, Etc.)* with 21% (14 selections) as an intended job title. (See **Figure 2** right.)

Architect was selected by 12% of students (8 selections), followed by Other reported by 9% of students (6 selections), Estimator by 4% (3 selections). Interior Designer and Analyst or Accountant were selected by 3% (2 selections each) with City or Urban Planner and Landscape Architect or Contractor at 1% (1 selection) as their intended job title or classification.



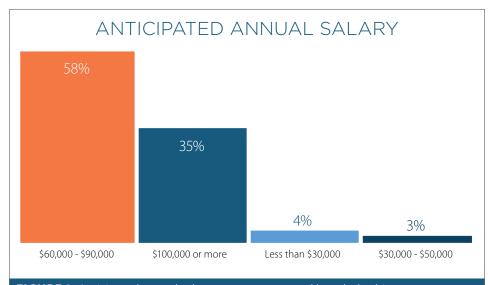


FIGURE 3: Anticipated annual salary ranges as reported by scholarship survey participants in Question 6

QUESTION 6 asked respondents about their anticipated entry-level annual salaries in their industry careers. (See Figure 3 left.)

58% of respondents (38 students) chose the option \$60,000 - \$90,000, followed by 35% (23 students) who anticipated to earn \$100,000 or more in their industry careers.

4% (3 students) selected the \$30,000 or less salary range, and 3% (2 students) chose the option of \$30,000-\$50,000 salary range.

When asked about career benefits, 80% of students (53) chose *All of the above* from the multiple-choice options of **QUESTION 7** (Appendix C).

Breaks & flexible schedules followed with 8% (5 respondents). *401K & Other Retirement* was specifically chosen by 6% (4 respondents), 3% (2 respondents) chose *Annual Pay Raises*. While *Paid Holidays/Sick leave* and *Medical, Dental, and Vision plan coverage* come in at 1% (1 respondent each). (See **Figure 4** right.)

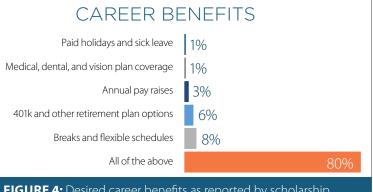
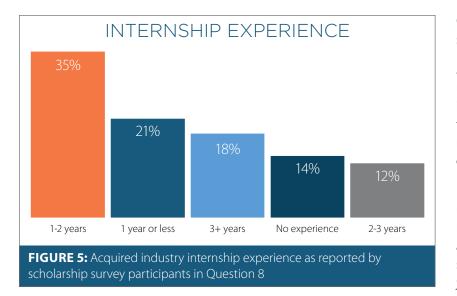


FIGURE 4: Desired career benefits as reported by scholarship survey participants in Question 7



QUESTION 8 (Appendix C) assessed students' internship experience.

As seen in **Figure 5** left, 35% (23 respondents) acquired *1-2 years* of industry internship experience, followed by 21% (14 respondents) who reported *1 year or less* of internship experience.

18% (12 respondents) reported 3+ years regarding internships. 14% (9 respondents) reported *no experience* as an intern or apprentice and 12% of students (8 respondents) reported 2-3 years of experience.

Students were surveyed in **QUESTION 9** (Appendix C) about their anticipated career duration in the building industry.

In Figure 6 above, 85% of respondents (56 students) indicated that they intend to have a *Long-term (10+ years)* career in the building industry.

11% of respondents (7 students) were *unsure* about their career duration in building, while 3% (2 students) intended to pursue a *Short-term (0-10 years*) career. Only 2% (1 student) selected *I do not intend to work in the building industry*.

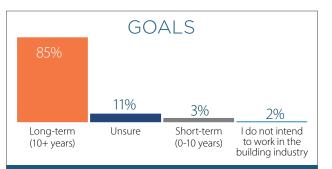


FIGURE 6: Anticipated duration of career in building industry as reported by scholarship survey participants in Question 9

QUESTION 10 (Appendix C) asked students about industry certifications in a multiple-choice format.

Responses to Question 10 in **Figure 9a** indicated that 44% (29 students) intend to *obtain certification* in the near future. 15% (10 students) reported *my career does not require certification*, while 14% (9 students) were in the process of obtaining their certification.

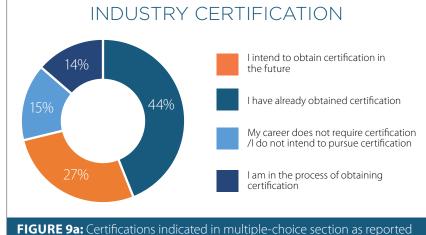
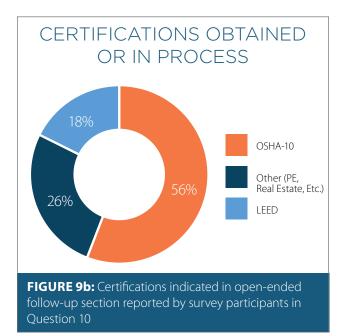


FIGURE 9a: Certifications indicated in multiple-choice section as reported by survey participants in Question 10



The 27% of respondents (18 students) who have *already obtained* certification or had one or more certifications in process were asked to specify in an open-ended field of the question. A total of 18 responses were submitted, which yielded the following results (Refer to **Figure 9b** right):

OSHA-10 (Occupational Safety and Health Administration) certifies individuals on the recognition, avoidance, abatement, and prevention of safety and health hazards in workplaces and was the most sought-after certification in this survey by 56% (19 responses).

LEED (Leadership in Energy and Environmental Design), one of the most popular green building certification programs used worldwide, followed with 18% (6 responses) and *Other* (Professional Engineer, Real Estate, Etc.) certification with 26% (9 responses).

The 11th and final question of the survey asked students if they would you like the California Homebuilding Foundation to help connect [them] with potential industry career opportunities.¹

61 respondents (92%) chose YES as the option to be connected. Conversely, 5 students (8%) chose NO in utilizing the California Homebuilding Foundation for industry job connections.

¹ The career opportunities referenced in this survey are still in review and will result in the future development of a system connecting Foundation scholarship students with industry job postings. California Homebuilding Foundation staff and its Board are working diligently to create and provide this new service benefitting job-seeking students and the industry.

CONCLUSION

Though some deviations were present in the results of this analysis compared to the 2022 Scholarship Survey and Impact Report, trends of industry career goals regarding certification, salary expectations, desired benefits, and intended duration remain relatively consistent.

85% of students surveyed in this report intend to pursue long-term careers in the building industry or related fields (Question 10). This percentage has increased compared to the 82% of students in the 2022 report who selected the long-term option from this same question. Additionally, 11% of students in this analysis selected Unsure in Question 10, while only 11% of students in the 2021 analysis were unsure about their intended industry career duration.

This survey revealed that scholarship recipients expect higher than average entry-level salaries post-graduation (\$60,000 - \$90,000 annually) and desire a comprehensive benefits package with their job.

Most scholarship survey participants had already obtained or planned to pursue industry certification, like OSHA 10 or LEED, and have acquired one to two years of industry internship experience. The schools with the highest representation among survey participants were UCLA and CSU Sacramento.

Most students surveyed reported Construction Management as their current area of study; 8 out of those 19 respondents indicated Project Manager or Superintendent as their intended job title, while Project Engineer came in with 5 responses.

Project Manager or Superintendent had the highest volume of selection as a desired or intended job title post-graduation, surpassing Project Engineer by 1%.

Conclusively, though more students are expressing uncertainty about the long-term nature of a homebuilding or construction career, most scholarship recipients surveyed in this report show dedication to their intended career path and are interested in utilizing the Foundation to make career connections post-graduation.

⁶ My ongoing education, coursework and internships have allowed me to understand the planning and development process like never before, giving me motivation to dedicate myself to my career and contribute what I can to help solve our housing and homelessness crisis.

> Alexandra Day California State University, Northridge, Urban Studies and Planning *Paul T. Johnson Endowment*



ANTELOPE VALLEY COLLEGE Student: Matthew Hernandez Major: Electrical Technology Graduating: 2023 Endowment: R. Gregg Anderson Scholarship Award: \$1,000



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, POMONA Student: Brianna Padilla Major: Architecture Graduating: 2023 Endowment: William Hezmalhalch Scholarship Award: \$1,500



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, POMONA Student: Brianna Padilla Major: Architecture Graduating: 2023 Endowment: Ralph and Goldie Lewis Scholarship Award: \$1,000



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, POMONA Student: Eddy Gonzalez Major: Architecture Graduating: 2023 Endowment: Ralph and Goldie Lewis Scholarship Award: \$2,500



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO

Student: Emma Schulz Major: Architecture Graduating: 2023 Endowment: Carl Lagoni Family Scholarship Award: \$,1000



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO

Student: Haisung (Hannah) Cho Major: Architecture Graduating: 2025 Endowment: Carl Lagoni Family Scholarship Award: \$1,000



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO

Student: Kevin Cuate Major: Architecture Graduating: 2025 Endowment: Jill and Joe Williams (KTGY) Scholarship Award: \$2,500



CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO

Student: Samuel Wong Major: Construction Management Graduating: 2023 Endowment: Bob Yoder Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, CHICO Student: Anthony Castorena Major: Construction Management Graduating: 2026 Endowment: Art Condiotti Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, CHICO Student: Evan McCutcheon Major: Construction Management Graduating: 2026 Endowment: Dave and Lori Sanson Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, CHICO Student: Julian Buitron Major: Construction Management Graduating: 2025 Endowment: Kevin and Lori Carson Scholarship Award: \$1,250



CALIFORNIA STATE UNIVERSITY, CHICO Student: Luke Boyes Major: Construction Management Graduating: 2024 Endowment: Kevin and Lori Carson Scholarship Award: \$1,250



CALIFORNIA STATE UNIVERSITY, FRESNO Student: Adam Xiong Major: Construction Management Graduating: 2024 Endowment: John and Jeannie Orr Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, FRESNO Student: Alysha Curtis Major: Civil Engineering Graduating: 2023 Endowment: Larry and Joan Webb Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, FRESNO Student: Colton Redfern Major: Civil Engineering Graduating: 2024 Endowment: John and Jeannie Orr Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, FRESNO Student: Joshua Wilkinson Major: Construction Executive/ Adjunct Prof. Graduating: 2023 Endowment: John and Jeannie Orr Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, FRESNO

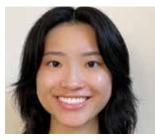
Student: Lupe Mojica Martinez Major: Architectural Studies Graduating: 2023 Endowment: Professional Women in Building BIA Fresno/ Madera Counties Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, FRESNO Student: Rodolfo Lopez-Perez Major: Civil Engineering Graduating: 2023 Endowment: Gary McDonald Endowment Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, NORTHRIDGE Student: Alexandra Day Major: Urban Planning Graduating: 2023 Endowment: Paul Johnson Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, NORTHRIDGE Student: Sophia Yu Major: Computer Information Tech Graduating: 2026 Endowment: Vance T. Meyer Scholarship Award: \$2,000



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Adrian Petrisor Major: Construction Management Graduating: 2024 Endowment: William Niemi Scholarship Award: \$1,500



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Anastasiia Potrymai Major: Construction Management Graduating: 2023 Endowment: Larry Kelley Scholarship Award: \$2,000



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Anastasiia Potrymai Major: Construction Management Graduating: 2023 Endowment: Robert Rivinius Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Angela Le Major: Construction Management Graduating: 2022 Endowment: Thomas Winn Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Christian Rios Major: Construction Management Graduating: 2023 Endowment: Thomas Winn Scholarship Award: \$1,500



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Elizabeth Tapia Major: Construction Management Graduating: 2026 Endowment: Larry Kelley Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Malon Hughes Major: Business Administration, Finance Graduating: 2023 Endowment: Robert Rivinius Scholarship Award: \$1,000



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Mitieli Gonemaituba Major: Construction Management Graduating: 2023 Endowment: William Niemi Scholarship Award: \$1,500



CALIFORNIA STATE UNIVERSITY, SACRAMENTO Student: Sarah Urrea Major: Construction Management Graduating: 2024

Endowment: Cheryl Gibson and C. Steele Scholarship Award: \$2,000



CITY COLLEGE OF SAN FRANCISCO Student: Melissa Negrete Major: Interior Design Graduating: 2023 Endowment: Fred Gellert Scholarship Award: \$500



CITY COLLEGE OF SAN FRANCISCO Student: Michele Brown Major: Construction Management Graduating: 2022 Endowment: Fred Gellert

Scholarship Award: \$500



CORNELL UNIVERSITY Student: Hilary Mulford Major: Landscape Architecture Graduating: 2023 Endowment: Masud Mehran Scholarship Award: \$1,000



CYPRESS COLLEGE Student: Jinwook Hong Major: English Literature Graduating: 2023 Endowment: Jewel and Wes Keusder Scholarship Award: \$750



CYPRESS COLLEGE Student: Phuong Nghi Ly Major: Dental Hygiene Graduating: 2024 Endowment: Jewel and Wes Keusder Scholarship Award: \$750



DIABLO VALLEY COLLEGE Student: Mary Rogers Major: Construction Management Graduating: 2023 Endowment: Dean P. La Field Scholarship Award: \$1,000



ORANGE COAST COLLEGE Student: Nelson Aviles Major: Construction Master Specialist Graduating: 2024 Endowment: Peter Ochs Scholarship Award: \$1,000



ORANGE COAST COLLEGE Student: Valerie Rios Major: Construction Technology Graduating: 2023 Endowment: Peter Boughdadly Scholarship Award: \$1,000



SAN DIEGO STATE UNIVERSITY Student: Ines DaCruz Major: Construction Management Graduating: 2025 Endowment: Paul K. Tchang Scholarship Award: \$1,666



SAN DIEGO STATE UNIVERSITY Student: Jamie Medlin Major: Civil Engineering Graduating: 2024 Endowment: Paul K. Tchang Scholarship Award: \$1,667



SAN DIEGO STATE UNIVERSITY Student: Justin Nelson Major: Civil Engineering Graduating: 2023 Endowment: Paul K. Tchang Scholarship Award: \$1,667



SAN JOSE STATE UNIVERSITY Student: Ivan Alvarez Lopez Major: Civil Engineering Graduating: 2023 Endowment: Don Babbitt and Lee A. Babbitt Scholarship Award: \$1,500



SAN JOSE STATE UNIVERSITY Student: Joshua Enabnit Major: Civil Engineering Graduating: 2023 Endowment: Don Babbitt and Lee A. Babbitt Scholarship Award: \$2,000



SAN JOSE STATE UNIVERSITY Student: Oscar Rodriguez Major: Civil Engineering Graduating: 2024 Endowment: Cheryl O'Connor Scholarship Award: \$1,000



SAN JOSE STATE UNIVERSITY Student: Shehab Alnaimi Major: Civil Engineering Graduating: 2023 Endowment: Don Babbitt and Lee A. Babbitt Scholarship Award: \$1,000



SAN JOSE STATE UNIVERSITY Student: Soheil Samari Kermani Major: Civil Engineering Graduating: 2023 Endowment: Don Babbitt and Lee A. Babbitt Scholarship Award: \$2,500



UNIVERSITY OF CALIFORNIA, BERKELEY Student: Adriana Lupercio

Major: Civil and Env Engineering Graduating: 2023 Endowment: David and Janet Carlson Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, BERKELEY

Student: Derek Kersey Major: Civil and Env Engineering Graduating: 2023 Endowment: David and Janet Carlson Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, BERKELEY Student: Jonathan Coles

Major: Architecture Graduating: 2024 Endowment: Aram Bassenian Scholarship Award: \$3,500



UNIVERSITY OF CALIFORNIA, BERKELEY Student: Millicent Akayesi Major: Architecture Graduating: 2023 Endowment: Aram Bassenian Scholarship Award: \$3,500



UNIVERSITY OF CALIFORNIA, BERKELEY Student: Wanning Liao Major: Architecture Graduating: 2023 Endowment: Howard Englander Scholarship Award: \$1,500



UNIVERSITY OF CALIFORNIA, BERKELEY Student: Wanning Liao Major: Architecture Graduating: 2023 Endowment: Aram Bassenian Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, BERKELEY Student: Wanning Liao Major: Architecture Graduating: 2023 Endowment: Ray Watt Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, DAVIS

Student: Dominique Pajaro Major: Landscape Architecture Graduating: 2023 Endowment: Gary M. Cusamano Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, DAVIS Student: Oskar Hua Major: Sustainable Environmental Design Graduating: 2025 Endowment: Gary M. Cusamano

Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Alan Grynberg

Major: Real Estate Graduating: 2024 Endowment: Pardee Brothers Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES

Student: Antonio Maldonado Major: Business Economics Graduating: 2026 Endowment: David Landon Scholarship Award: \$1,500



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Briana Ryahuan

Major: Real Estate Graduating: 2024 Endowment: Paul Griffin Scholarship Award: \$1,500



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Christopher Davies Major: Real Estate Graduating: 2024 Endowment: James M. Peters Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Cynthia Gong Major: Statistics Graduating: 2023 Endowment: Paul Griffin Scholarship Award: \$2,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Denise Gutierrez

Major: Public Policy Graduating: 2023 Endowment: Lynn Jacobs Scholarship Award: \$1,500



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Franco Mellone Major: Real Estate Graduating: 2023 Endowment: Paul Griffin Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Gus Avarello Major: Real Estate Graduating: 2023 Endowment: James M. Peters Scholarship Award: \$1,500



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Moritz Mayer Major: Real Estate Graduating: 2023 Endowment: Paul Griffin Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Nick Fong Major: Real Estate Graduating: 2023 Endowment: Pardee Brothers Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Parth Shah

Major: Real Estate Graduating: 2023 Endowment: Paul Griffin Scholarship Award: \$1,500



UNIVERSITY OF CALIFORNIA, LOS ANGELES Student: Yoshita Manne

Major: Real Estate Graduating: 2024 Endowment: David Landon Scholarship Award: \$1,000



UNIVERSITY OF CALIFORNIA, SANTA BARBARA

Student: Cameron (Cam) Audras Major: Master of Environmental Science & Management Graduating: 2023 Endowment: Monica Florian Scholarship Award: \$1,500



UNIVERSITY OF SAN DIEGO Student: Caroline Duda Major: Real Estate and Business Administration Graduating: 2024 Endowment: Harry L. Summers Scholarship Award: \$2,000



UNIVERSITY OF SAN DIEGO Student: Ethan Vibal Major: Real Estate and Finance Graduating: 2024 Endowment: Ernest W. Hahn Scholarship Award: \$3,000



UNIVERSITY OF SOUTHERN CALIFORNIA Student: George Dyer Major: Business Administration Graduating: 2023 Endowment: Michael McGee Scholarship Award: \$9,000



UNIVERSITY OF SOUTHERN CALIFORNIA Student: Lorenzo Aguirre

Major: Business Administration Graduating: 2024 Endowment: Michael McGee Scholarship Award: \$6,000



UNIVERSITY OF SOUTHERN CALIFORNIA

Student: Matthew Harband Major: Business Administration Graduating: 2024 Endowment: James J. Busby Scholarship Award: \$1,000

Students pursuing a career in the homebuilding industry are eligible to apply for a California Homebuilding Foundation Scholarship. The home building industry generates over \$320.9 billion annually and supports over 909,000 jobs in California. California Homebuilding Foundation Scholarships are available to undergraduate and graduate students in building industry related programs.

ANTELOPE VALLEY COLLEGE

Construction Management and Engineering \$1,000Contact:Emily MoultonPhone:(661) 722-6300, ext. 6996Email:emoulton@avc.eduFunded by the R. Gregg Anderson Endowment

CAL POLY POMONA

CAL POLY SAN LUIS OBISPO

Architecture, College of Architecture and

Environmental Design\$2,500Contact:Beth HoughPhone:(805) 756-7466Email:behough@calpoly.eduFunded by the Jill and Joe Williams (KTGY) Endowment

College of Architecture and Environmental

CALIFORNIA LUTHERAN UNIVERSITY

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CALIFORNIA STATE UNIVERSITY, CHICO

| Construct | ion Management | \$2,500 |
|-----------|-------------------------------------|---------|
| Contact: | Scott McCutcheon | |
| Phone: | (530) 898-4505 | |
| Email: | samccutcheon@csuchico.edu | |
| Funded by | the Kevin and Lori Carson Endowment | |
| | | |

| on Management | \$1,000 |
|--|---|
| Scott McCutcheon | |
| (530) 898-4505 | |
| samccutcheon@csuchico.edu | |
| Funded by the Dave and Lori Sanson Endowment | |
| | Scott McCutcheon (530) 898-4505 samccutcheon@csuchico.edu |

CALIFORNIA STATE UNIVERSITY, FRESNO

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CALIFORNIA STATE UNIVERSITY,

FRESNO (CONTINUED)

FEMALE Construction Management Student \$1,000Contact:Linda PickettPhone:(559) 283-8997Email:linda@donpickett.comFunded by the Joan and Larry Webb Endowment

CALIFORNIA STATE UNIVERSITY, LONG BEACH

CALIFORNIA STATE UNIVERSITY, NORTHRIDGE

College of Engineering and Computer Science....\$3,000Contact:Alejandra FregozoPhone:(818) 677-7075Email:alejandra.fregozo@csun.eduFunded by the Vance T. Meyer Endowment

Department of Urban Studies and Planning....... \$1,000Contact:Robert B. KentPhone:(818) 677-4372Email:rob.kent@csun.eduFunded by the Paul T. Johnson Endowment

CALIFORNIA STATE UNIVERSITY, SACRAMENTO

FEMALE - Construction Management\$2,000Contact:Gareth FiggessPhone:(916) 278-6616Email:figgess@csus.eduFunded by the Cheryl Gibson and C. Steele Endowment

Construction Management\$2,500 Contact: Gareth Figgess Phone: (916) 278-6616 Email: figgess@csus.edu Funded by the Thomas Winn Endowment

College of Business and Real Estate\$2,000Contact:Bonnie BeeversPhone:(916) 278-5576Email:bonnie.beevers@csus.eduFunded by the Robert Rivinius Endowment

CHAPMAN UNIVERSITY

Argyros School of Business and Economics...... \$1,000Contact:Fadel LawandyPhone:(714) 289-3157Email:Iawandy@chapman.eduFunded by the Jim Beam Endowment

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CHAPMAN UNIVERSITY (CONTINUED)

Argyros School of Business and Economics...... \$1,000Contact:Fadel LawandyPhone:(714) 289-3157Email:lawandy@chapman.eduFunded by the Donald P. Kennedy Endowment

Argyros School of Business and Economics...... \$3,000Contact:Fadel LawandyPhone:(714) 289-3157Email:Iawandy@chapman.eduFunded by the Nancy & Geoffrey Stack Endowment

CYPRESS COLLEGE

English as a Second Language......\$1,500Contact:Samantha SimmonsPhone:(714) 484-7000, ext. 48438Email:ssimmons@cypresscollege.eduFunded by the Jewel & Wes Keusder Endowment

DIABLO VALLEY COLLEGE

ORANGE COAST COLLEGE

SAN DIEGO STATE UNIVERSITY

College of Business, Corky McMillin Center for Real Estate \$3,000 Contact: Ed Pierzak Phone: (224) 277-7013 Email: epierzak@sdsu.edu Funded by the M. Corky and Mark D. McMillin Endowment

College of Business, Corky McMillin Center for Real Estate and Fowler College of Business \$1,000 Contact: Ed Pierzak Phone: (224) 277-7013 Email: epierzak@sdsu.edu Funded by the Neal Family Endowment

Department of Civil, Construction, and EnvironmentalEngineering\$5,000Contact:Thais AlvesPhone:(619) 594-8289Email:talves@mail.sdsu.eduFunded by the Paul K. Tchang Endowment

SAN FRANCISCO CITY COLLEGE

Architecture Program\$1,000Contact:George LinPhone:(415) 452-5848Email:glin@ccsf.eduFunded by the Fred Gellert Endowment

SAN JOSE STATE UNIVERSITY

College of Engineering......\$1,000Contact:Nicole OkamotoPhone:(408) 924-3876Email:nicole.okamoto@sjsu.eduFunded by the Cheryl O'Connor Endowment

SANTA CLARA UNIVERSITY

School of Engineering\$1,000Contact:Melanie MassiePhone:(408) 554-4061Email:mmassie@scu.eduFunded by the Carl Gellert Endowment

ST. MARY'S COLLEGE OF CALIFORNIA

School of Economics and Business Administration,

STANFORD UNIVERSITY

Civil and Environmental Engineering \$1,500Contact:Kimberly VonnerPhone:(650) 723-4121Email:kvonner@stanford.eduFunded by the George Gentry Endowment

Civil and Environmental Engineering\$1,000Contact:Kimberly VonnerPhone:(650) 723-4121Email:kvonner@stanford.eduFunded by the Tony Moiso Endowment

UNIVERSITY OF CALIFORNIA, BERKELEY

Law School\$1,000Contact:Holly JohnsonPhone:(510) 642-9045Email:holly.johnson@law.berkeley.eduFunded by the Floyd Cerini Endowment

College of Environmental Design \$1,000 Contact: Lois Koch

Phone:(510) 759-2232Email:likoch@berkeley.eduFunded by the Ray Watt Endowment

Department of Civil and Environmental

Engineering\$1,000Contact:Robbie PowersPhone:(510) 643-8944Email:robbiepowers@berkeley.eduFunded by the David and Janet Carlson Endowment

Department of Civil and Environmental

Engineering\$1,000Contact:Robbie PowersPhone:(510) 643-8944Email:robbiepowers@berkeley.eduFunded by the Donald McCormick Endowment

Haas, School of Business and Fisher Center for

Haas, School of Business and Fisher Center forReal Estate & Urban Economics\$2,000Contact:Thomas ChappelearPhone:(510) 643-6109Email:tomchaps@berkeley.eduFunded by the Stephen Beinke Endowment

UNIVERSITY OF CALIFORNIA, DAVIS

Continued next page...

UNIVERSITY OF CALIFORNIA, IRVINE

The UCI Center for Real Estate, at thePaul Merage School of Business\$1,000Contact:Sharon Nakamura-BrownPhone:(949) 824-6246Email:sharon.nakamura@uci.eduFunded by the Ron Birtcher Endowment

UNIVERSITY OF CALIFORNIA, LOS ANGELES

Anderson School of Management and

Ziman Center for Real Estate......\$2,500Contact:Peter SaephanhPhone:(310) 825-3329Email:peter.saephanh@anderson.ucla.eduFunded by the David Landon Endowment

Anderson School of Management and

Ziman Center for Real Estate\$2,000Contact:Peter SaephanhPhone:(310) 825-3329Email:peter.saephanh@anderson.ucla.eduFunded by the Pardee Brothers Endowment

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Luskin Public Affairs......\$1,500Contact:Kevin FrancoPhone:(310) 794-5050Email:kfranco@luskin.ucla.eduFunded by the Lynn Jacobs Endowment

UNIVERSITY OF CALIFORNIA, RIVERSIDE

UNIVERSITY OF CALIFORNIA, SANTA BARBARA

Bren School of Environmental Science andManagement\$1,500Contact:Lotus VermeerPhone:(805) 893-3712Email:Ivermeer@bren.ucsb.eduFunded by the Monica Florian Endowment

School of Engineering\$4,000Contact:Jaymes JohnsonPhone:(805) 893-3354Email:jaymes@engineering.ucsb.eduFunded by the Michael Towbes Endowment

UNIVERSITY OF NEW MEXICO

UNIVERSITY OF SAN DIEGO

Architecture Department\$1,000Contact:Adriana CuellarPhone:(619) 508-6027Email:acuellar@sandiego.eduFunded by the John B. Clark, Jr. Endowment

Architecture Department\$1,000Contact:Adriana CuellarPhone:(619) 508-6027Email:acuellar@sandiego.eduFunded by the Dawn Davidson Endowment

UNIVERSITY OF SAN DIEGO (CONTINUED)

School of Business, Burnham-Moores Center for Real Estate \$3,000 Contact: Joe Bertocchini Phone: (619) 260-4183 Email: joebertocchini@sandiego.edu Funded by the Ernest W. Hahn Endowment

School of Business, Burnham-Moores Centerfor Real Estate\$2,000Contact:Joe BertocchiniPhone:619) 260-4183Email:joebertocchini@sandiego.eduFunded by the Harry L. Summers Endowment

UNIVERSITY OF SOUTHERN CALIFORNIA

| Lusk School of Real Estate \$1,000 | | |
|------------------------------------|-----------------|--|
| Contact: | Sonia Savoulian | |
| Phone: | (213) 740-7779 | |
| Email: s | onias@usc.edu | |
| Funded by the Wade Cable Endowment | | |
| | | |

| Lusk School of Real Estate \$1,000 | | |
|------------------------------------|--------------------------|--|
| Contact: | Sonia Savoulian | |
| Phone: | (213) 740-7779 | |
| Email: | sonias@usc.edu | |
| Funded by | the Ira Norris Endowment | |
| Lusk School of Real Estate \$1,500 | | |
| Contact: | Sonia Savoulian | |
| Phone: | (213) 740-7779 | |
| Email: | sonias@usc.edu | |
| Funded by the Bert Selva Endowment | | |

| Lusk Scho | ool of Real Estate\$1,000 |
|-----------|--------------------------------|
| Contact: | Sonia Savoulian |
| Phone: | (213) 740-7779 |
| Email: | sonias@usc.edu |
| Funded by | the James Warmington Endowment |
| | |

Marshall School of Business\$1,000Contact:April TamPhone:(213) 821-5760Email:apriltam@marshall.usc.eduFunded by the James J. Busby Endowment

Marshall School of Business\$15,000Contact:April TamPhone:(213) 821-5760Email:apriltam@marshall.usc.eduFunded by the Michael McGee Endowment

I hope to expand the perceived value in building 'missing middle' below-market rate units that are not strictly limited to low-income renters to heighten community and developer incentives.

Kevin Cuate Cal Poly, San Luis Obispo, College of Architecture and Environmental Design Jill and Joe Williams | KTGY Endowment

APPENDIX C SCHOLARSHIP RECIPIENT SURVEY

Thank you for participating in this important survey to help the California Homebuilding Foundation (California Homebuilding Foundation) assess overall career goals and expectations of students entering California's homebuilding and construction industries. The survey should take approximately 5 minutes to complete. All responses given to the California Homebuilding Foundation, including any personal information you provide, will be kept strictly confidential.

QUESTION 1:

Name (First and Last)

QUESTION 2:

Email Address

QUESTION 3:

In what college or university are you currently enrolled? If graduated, what college or university did you graduate from?

- American River College
- Antelope Valley College
- California Lutheran University
- · Cal Poly Pomona
- Cal Poly San Luis Obispo
- Chapman University
- City College of San Francisco
- Cornell University
- CSU Chico
- CSU Fresno
- CSU Long Beach
- CSU Northridge
- CSU Sacramento
- Cypress College
- Diablo Valley College
- Orange Coast College
- · Saint Mary's College of California
- San Diego Mesa College
- San Diego State University
- San Jose State University
- UC Berkeley
- UC Davis
- UC Irvine
- UC Riverside
- UC Santa Barbara

- UCLA
- University of Colorado at Boulder
- University of Denver
- University of New Mexico
- University of San Diego
- USC
- Stanford
- Add option

QUESTION 4:

Which industry field below best describes your degree or degree in process?

- Construction Management
- Real Estate
- Architecture/Landscape Architecture
- Engineering
- Development (Residential or Land Use)
- Business/Finance/Economics
- Design
- Community Development
- Green Building/Technology
- Other

QUESTION 5:

Which of the following best describes your intended job title or classification?

- Analyst or Accountant
- Architect
- City or Urban Planner
- Project Engineer (Field, Structural, Etc.)
- Estimator
- Interior Designer
- Landscape Architect or Contractor
- Project Manager or Superintendent
- Real Estate Developer (Commercial or Residential)
- Other

APPENDIX C SCHOLARSHIP RECIPIENT SURVEY

CONTINUED...

QUESTION 6:

What is your anticipated annual salary in your career post-graduation?

- \$100,000 or more
- \$60,000 \$90,000
- \$30,000 \$50,000
- Less than \$30,000

QUESTION 7:

Which of the following job benefits are most important to you?

- Medical, dental, and vision plan coverage
- 401k and other retirement plan options
- Paid holidays and sick leave
- Annual pay raises
- Breaks and flexible schedules
- College debt assistance
- All of the above

QUESTION 8:

Approximately how many years of internship or apprenticeship experience in the building industry or related field have you acquired?

- 3+ Years
- 2-3 Years
- 1-2 Years
- 1 Year or Less
- No Experience

QUESTION 9:

How long do you intend to work in the building industry or related field?

- Long-term (10+ years)
- Short-term (0-10 years)
- Unsure
- I do not intend to work in the building industry

QUESTION 10:

Please choose the answer that best describes your experience obtaining industry certifications (i.e., OSHA, LEED, etc.):

- I have already obtained certification
- I am in the process of obtaining certification
- I intend to obtain certification in the future
- My career does not require certification/I do not intend to pursue certification
- If you have obtained or are in the process of obtaining certification (i.e., OSHA, LEED, etc.), please list any/all that apply:

QUESTION 11:

Would you like the California Homebuilding Foundation to help connect you with potential industry career opportunities?

- Yes
- No

• Construction work is challenging, which makes for a great reward when project completion is met. When you can take a step back and see what you took a major part in coordinating and completing, the feeling you get is extraordinary, and I doubt many other career paths can give you that feeling. ??

> Julian Buitron California State University, Chico, Construction Management *Kevin and Lori Carson Endowment*

APPENDIX D ENDOWMENT BENEFACTORS

The California Homebuilding Foundation invests in the future of homebuilding through endowments and major gifts that provide college and graduate school scholarships, funds research on key public policy issues and supports the efforts of the Foundation's Donald Chaiken Building Industry Technology Academy.

Through the generosity of our benefactors, California Homebuilding Foundation endowments work with an impressive range of learning institutions, including California high schools, community colleges, and state and private universities in assisting the next generation of young minds interested in having a career in the homebuilding industry. These extraordinary gifts are carefully managed to provide permanent, ongoing support for our industry.

\$100,000 - \$500,000

Aram Bassenian Michael C. Cortney Stephen P. Dovle H. C. Elliott, H.C. Elliott III and Elliott Family Foundation lan Gill Paul E. Griffin Home Builders Council, BIA of Southern California Larry D. Kelley Michael V. McGee Kile Morgan, Jr. Dennis C. O'Brien and Daniel Hicks Sheryl Palmer Jeffrey Roos Dale and Bea Stuard Paul K. Tchang Jill and Joe Williams KTGY Architecture + Planning

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YOU CAN HELP A STUDENT

YOUR SUPPORT MAKES A DIFFERENCE AND IS URGENTLY NEEDED





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