

2023 SIGNATURE EVENTS

Leading, Advancing & Supporting the California Homebuilding Industry, One New Builder at a Time







If you want to make a BIG IMPRESSION in an UNFORGETTABLE WAY, there is no better opportunity to get in front of top homebuilders than with a California Homebuilding Foundation Sponsorship.



Engage the Leaders of the **California Homebuilding Industry**

As a California Homebuilding Foundation Sponsor, your brand will play an integral role in empowering, celebrating, engaging and training emerging talent within the homebuilding community. A sponsorship with the Foundation allows you to connect with a specific audience and build long-lasting relationships, while showing that you support the mission of the California Homebuilding Foundation – of Leading, Advancing & Supporting the California Homebuilding Industry, One New Builder at a Time.

Partner with the California Homebuilding Foundation and help shape the future of homebuilding.

California Homebuilding Foundation events and sponsorships are intended to raise awareness of our mission and fund the work of our programs. Fundraising functions include informal and formal events like golf tournaments, concerts, workforce diversity mixers and the California Homebuilding Foundation Hall of Fame.

What better way to demonstrate your commitment to construction education and training than to sponsor a California Homebuilding Foundation event?

Why is construction EDUCATION and TRAINING important?

Construction is a vital industry, creating buildings and spaces that connect our communities, provides jobs, and improves our society. The building industry does not just erect structures, it improves our standard of living and our economy.

EDUCATION AND TRAINING is a mandate for every construction worker or person who wants to make a career in the homebuilding industry.

Through a sponsorship or monetary donation, you are advocating:

- The Donald Chaiken Building Industry Technology Academy (BITA) high school construction training program
- Post-secondary scholarships to students in homebuilding programs pursuing a higher education

• College internships, committed to the success of students through academia and hands-on work experience

Sponsorships ensure that these muchneeded programs are stabilized and expanded. Your support allows us to stay focused on our goals and improve how we support the homebuilding industry in California.

Some people give because they want to help others, some give because it is their family tradition, some want to make our communities a better place to live.

We've got sponsorships and advertising packages to choose from for a variety of budgets and marketing needs.

Help support the California Homebuilding Foundation today.

Please contact:

Aubree Downs, Event Manager Adowns@mychf.org



CALIFORNIA HOMEBUILDING FOUNDATION

1215 K Street. Suite 1200 Sacramento, CA 95814 **PHONE: 916.340.3340 WEB:** mychf.org

2023 SIGNATURE EVENTS

APRIL 17

BIA Bay Area PASS and Carlson, Barbee, & Gibson **Charity Golf Tournament**



Our Northern California golf tournament is one of our most popular events. This annual tournament is full of networking and fun! Breakfast, lunch and beverages included. Awards and prizes will be provided by numerous sponsors throughout the event, creating additional opportunity for engaging with others in the homebuilding community.

PROJECTED ATTENDANCE: 170

AUDIENCE:

Homebuilding association leadership and members, their clients and guests

SPONSORSHIP LEVELS:

\$750 - \$4,000

MAY 23

California Homebuilding Foundation's 2023 Hall of Fame Gala



AUGUST 17

Southern California Music for a Cause Benefit Concert



The California Homebuilding Foundation Hall of Fame is a one-of-a-kind, prestigious black-tie gala that offers an unscripted, up-close-and-personal format where Inductees of the Class of 2023 share stories and memories from their careers. The gala includes an audience of the most prominent builders, developers and associates in California.

PROJECTED ATTENDANCE: 500-600

AUDIENCE:

Hall of Fame honorees and their guests, recognized homebuilding industry leaders

SPONSORSHIP LEVELS:

\$4,000 - \$30,000

Link up with industry for a one-of-akind live music event, bringing the absolute best quality show to the people who love to rock. Lots of industry folks come to enjoy the music, complete with local beer & wines, savory eats and industry networking. Come experience the music, and festivity of this eventguaranteed to play all your favorite hits.

PROJECTED ATTENDANCE:

400-475

AUDIENCE:

Hombuilding industry executives, staff and famillies, members of the general public

SPONSORSHIP LEVELS:

\$500 - \$7,500

SEPTEMBER 25

Rancho Mission Viejo & California Homebuilding Foundation Golf Tournament



Southern California's event has long cemented itself as the Foundation's premier golf tournament. This annual tournament is full of networking and entertainment! Breakfast, lunch, 19th Hole Event and beverages are included. Prizes will be given out by numerous sponsors throughout the tournament, providing added opportunity for connecting with associates on the course.

PROJECTED ATTENDANCE: 170

AUDIENCE:

Homebuilding association leadership and members, their clients and guests

SPONSORSHIP LEVELS:

\$350 - \$6,000

OCTOBER 12

Northern California Music for a Cause Benefit Concert



Come together for an entertaining outdoor live music event, bringing the absolute best quality tribute bands to entertain and performthey are just plain fun! Join industry friends to come enjoy the party, complete with local beers, savory eats, and networking. Come experience the music and entertainment, sure to play your favorite songs.

PROJECTED ATTENDANCE: 500-750

AUDIENCE:

Hombuilding industry executives, staff and families, and fellow community music lovers

SPONSORSHIP LEVELS:

\$500 - \$7,500

OCTOBER 17

CBIA Professional Women in Building & California Homebuilding Foundation Workforce Diversity Mixer



Join industry leaders for an enjoyable, philanthropic networking cocktail hour celebrating diversity, equity and inclusion in the homebuilding industry. Your participation directly impacts workforce development, education, advancement of professional opportunities for women, people of color, and high school students of all socioeconomic backgrounds.

PROJECTED ATTENDANCE: 100-125

AUDIENCE:

Homebuilding leadership, industry executives, Hall of Famer's, their clients and guests

SPONSORSHIP LEVELS:

\$500 - \$5,000

WORK HARD. PLAY HARDER. Northern California Golf Tournament



April 17, 2023

The Club at Ruby Hill Pleasanton, California

Participation in our annual golf tournament provides ample opportunities to put your people and messaging in front of industry peers in a casual setting on the course or in the clubhouse. Many sponsorships include golf play so you, your associates and clients can enjoy a great day of golf, gain visibility to new customers, and network, all while supporting a great cause – the high school construction training and scholarship programs of the California Homebuilding Foundation.

BENEFITS AT A GLANCE

All sponsors will receive total marketing exposure on the foundation's website, event registration page, social media, event signage, and marketing materials. Benefits may change. Please see event-specific promotional material for full details.

LEVEL/BENEFIT	INVESTMENT	MEDIA Exposure	FOURSOME OF GOLF	EXCLUSIVE Signage	LOGO Placement	REP. On course
Course Sponsor	\$ 4,000	1	1	 Image: A second s		
19th Hole Reception Sponsor	\$ 3,500	1	1			
Boxed Lunch Sponsor	\$ 3,000	✓			 Image: A second s	✓
Signage Sponsor	\$ 2,500	1		 Image: A second s	 Image: A second s	
Ball Launcher Sponsor	\$ 2,000	1		 Image: A second s	 Image: A second s	✓
Beverage Cart Sponsor	\$ 2,000	1				✓
Players Cart Sponsor	\$ 1,500	1			 Image: A second s	
Cigar Cart	\$ 1,250	1				1
Exclusive Contest Hole	\$ 1,500	1		✓	 Image: A second s	✓
Exclusive Hole Sponsor	\$ 1,000	1		1	1	1
Platinum Sponsor	\$ 3,000	✓				
Gold Sponsor	\$ 2,000	1				
Silver Sponsor	\$ 1,250	1				
Bronze Sponsor	\$ 750	1				

BENEFITS SUBJECT TO CHANGE

RECOGNIZING INDUSTRY LEADERS. 2023 Hall of Fame Gala



May 23, 2023 The Westin Anaheim Resort Anaheim, California

Our largest gathering of the year, and homebuilding's premier event, creates a high-exposure and unique setting that celebrates Hall of Fame inductees. Each year, an inspirational theme, high-profile emcee, and the induction of inspiring homebuilding leaders into the California Homebuilding Foundation Hall of Fame makes for a highly memorable evening - one that will significantly raise your company's brand profile among California's homebuilding and civic leadership.

BENEFITS AT A GLANCE

LEVEL/BENEFIT	INVESTMENT	DINNER TICKETS	VIP RECEPTION TICKETS	MEDIA Exposure	TIER ONE Benefits	TEIR TWO Benefits	0:30 - 0:60 Video
Presenting Sponsor	\$ 35,000	20	20	 Image: A second s	 Image: A second s		1
VIP Reception Sponsor	\$ 25,000	10	10	1	1		1
Cocktail Sponsor	\$ 20,000	10	10	1	1		1
Dessert Sponsor	\$ 15,000	10	10	 Image: A second s	1		1
Dinner Sponsor	\$ 12,000	10	10	1	1		
Dinner Program Sponsor	\$ 12,000	10	10	1	1		
Wine Sponsor	\$ 12,000	10	10	 Image: A second s	1		
Photo Booth Sponsor	\$ 10,000	10	10	1	1		
Platinum Sponsor	\$ 10,000	10	10	✓	1		
Gold Sponsor	\$ 8,000	6	6	1		1	
Silver Sponsor	\$ 6,000	4	4	1		1	
Patron Sponsor	\$ 4,000	2	2	1		1	

MUSIC FOR A CAUSE. Southern California Benefit Concert



August 17, 2023

The Grand | Ritz Theater Escondido, California

Sponsoring a Music for a Cause Concert will let your company reach a wide audience and is an excellent place to market for just about any business. By focusing on your target audience, engaging participants creatively, and providing value to potential customers, concerts can be the perfect supplement to traditional marketing. Beat the summer slump and take advantage of the great weather and niche audience to get your brand out to potential clients, while enjoying the music of *The Long Run* and experiencing *The Eagles*.

BENEFITS AT A GLANCE

LEVEL/BENEFIT	INVESTMENT	CONCERT TICKETS	VIP Tickets	SWAG Bags	MEDIA Exposure	LOGO ON VIP PASS	CO-PROMOTER Credit
Hotel California Sponsor	\$ 7,500	20	20	20	1	1	1
Take It Easy Sponsor	\$ 5,000	16	16	16	 Image: A second s	1	
The Best of my Love Sponsor	\$ 5,000	16	16	16	1	1	
Tequila Sunrise Sponsor	\$ 4,000	14	14	14	1	1	
After the Thrill is Gone Sponsor	\$ 3,000	12	12	12	1	1	
Witchy Women Sponsor	\$ 3,000	12	12	12	1	1	
Doolin-Dalton Sponsor	\$ 3,000	12	12	12	1	1	
Life in Fast Lane Sponsor	\$ 2,500	10	10	10	1	1	
Lyin' Eyes Sponsor	\$ 2,000	8	8	8	1	1	
Desperado Sponsor	\$ 2,000	8	8	8	1	1	
Midnight Flyer Sponsor	\$ 1,500	4	4	4	1	1	
The Long Run Sponsor	\$ 1,000	4	4	4	1	1	
Already Gone Sponsor	\$ 500	2	2	2	1		

BELIEVE AND ACHIEVE. Southern California Golf Tournament



September 25, 2023

The Arroyo Trabuco Golf Club Mission Viejo, California

Sponsor contributions at our annual Southern California golf tournament provide abundant opportunities for your organization to be in front of industry peers in a casual setting on the course or in the clubhouse. Sponsors gain visibility to new customers and business partners, network with clients and colleagues, and have a good time on the course for a great cause. By sponsoring a golf tournament, patrons enjoy increased brand exposure, event advertising, and media coverage.

BENEFITS AT A GLANCE

LEVEL/BENEFIT	INVESTMENT	MEDIA Exposure	FOURSOME OF GOLF	EXCLUSIVE Signage	LOGO Placement	REP. On course
Course Sponsor	\$ 6,000	 Image: A second s	1	 Image: A second s	 Image: A second s	
19th Hole Reception Sponsor	\$ 5,000	 Image: A second s	 Image: A second s	 Image: A second s		 Image: A second s
Lunch Sponsor	\$ 4,000	1	1		1	 Image: A second s
Ball Sponsor	\$ 3,000	1			 Image: A second s	
Signage Sponsor	\$ 2,000	 Image: A second s		✓	 Image: A second s	
Beverage & Cooler Sponsor	\$ 2,000	1			1	
Driving Range Sponsor	\$ 1,750	 Image: A second s			 Image: A second s	 Image: A second s
Cigar Cart	\$ 1,500	1			1	 Image: A second s
Players Cart Sponsor	\$ 1,500	✓			 Image: A second s	
Cart Path Sponsor	\$ 1,500	1			1	
Contest Hole Sponsor	\$ 1,300	✓			✓	 Image: A second s
Pin Cushion Sponsor	\$ 1,000	1			1	
Hole Sinker Sponsor	\$ 1,000	 Image: A second s			1	
Hole Sponsor	\$ 750	1		1		

MORE MUSIC FOR A CAUSE. Northern California Benefit Concert



October 12, 2023

Zittel Family Amphitheater Folsom, California

Sponsoring a Music for a Cause Concert will help your company expand its brand and connect with top homebuilding leaders along with potential new customers. Outside events reach a wide audience while providing a unique marketing opportunity and an ideal supplement to traditional marketing. Your investment provides incredible exposure, so take advantage of the great outdoors and niche audience, while enjoying the music of *ZZ Tush* and *Moonshine Crazy*.

BENEFITS AT A GLANCE

LEVEL/BENEFIT	INVESTMENT	CONCERT TICKETS	VIP Tickets	SWAG Bags	MEDIA Exposure	LOGO ON VIP PASS	CO-PROMOTER Credit
I'm Bad, I'm Nationwide	\$ 7,500	20	20	20	 Image: A second s	1	1
Gimme All Your Lovin'	\$ 7,000	16	16	16	1	1	
Brown Sugar	\$ 6,500	16	16	16	 Image: A second s	1	
Beer Drinkers & Hell Raisers	\$ 6,000	14	14	14	1	1	
Rough Boy	\$ 5,500	12	12	12	 Image: A second s	1	
Legs	\$ 5,000	12	12	12	1	1	
La Grange	\$ 4,500	12	12	12	 Image: A second s	1	
I Gotsta Get Paid	\$ 4,000	10	10	10	1	1	
Blue Jean Blues	\$ 4,000	8	8	8	 Image: A second s	1	
Sharp Dressed Man	\$ 3,500	8	8	8	1	1	
Cheap Sunglasses	\$ 3,000	4	4	4	 Image: A second s	1	
Foxy Lady	\$ 1,200	4	4	4	1	1	
Waiting For the Bus	\$ 700	2	2	2	 Image: A second s		
Jailhouse Rock	\$ 500	0	0	0	 Image: A second s		
TV Dinners	\$ 500	0	0	0	1		

EAT. DRINK. BE SOCIAL. Workforce Diversity Mixer



October 17, 2023

Quail Lodge & Golf Club Carmel, California

The Workforce Diversity Mixer focuses on important dynamics affecting workforce development, education, advancement of professional opportunities for women, people of color, and students of all socioeconomic backgrounds, including students of the Donald Chaiken Building Industry Technology Academy (BITA), a high school construction training program, operating in over 50 California high schools. This fast-paced networking event will put you face-to-face with prime industry contacts in a unique and entertaining format.

BENEFITS AT A GLANCE

All sponsors will receive total marketing exposure on the foundation's website, event registration page, social media, event signage, and marketing materials. Benefits may change. Please see event-specific promotional material for full details.

LEVEL/BENEFIT	INVESTMENT	TICKETS	MEDIA Exposure	LOGO ON STEP & Repeat	LOGO ON Table tents	SPEAKING Opportunity	EXCLUSIVE Signage
Punch List Sponsor	\$ 5,000	5	 Image: A second s	✓		✓	1
The 2x4 Sponsor	\$ 3,000	4	1	 Image: A second s	 Image: A second s		1
Shovel Shooter Sponsor	\$ 2,000	3	 Image: A second s		 Image: A second s		
Screwdriver Sponsor	\$ 1,500	2	1				
Hard Hat Raffle Sponsor	\$ 1,000	1	1				1
Muddy Boot Sponsor	\$ 500	0	1				



INTERESTED IN DONATING YOUR VACATION HOME TIMESHARE?

Reach out to the Foundation and learn how you can support our events and programs in this and other unique ways.





Leading, Advancing & Supporting the California Homebuilding Industry, One New Builder at a Time.

The California Homebuilding Foundation is committed to providing construction education and training to California high schools and post-secondary education scholarships and internships.

From supporting the Donald Chaiken Building Industry Technology Academy (BITA) high school construction training program, to post-secondary scholarships for students in homebuilding programs pursuing a higher education, to college interships, the California Homebuilding Foundation is always innovating and improving, and is committed to the success of students through academia and hands-on work experience.

Why? We believe that young people are counting on us to do so. We are grateful that they can count on you too, to improve their lives and provide opportunity through your generosity.

Thank you for Leading, Advancing and Supporting the Building Industry with the California Homebuilding Foundation!



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