



STAGES & WAGES

of the Homebuilding Industry

1 Getting Started

Construction Management, Financial Management, Public Relations, & Advertising

Job Title	Hourly Rate	Annual Jobs
Accountant	\$31.72	430
Marketing Specialist	\$32.86	135
Administrative Managers	\$43.28	72
Construction Manager	\$35.30	160
Data Base Administrator	\$43.47	18
Escrow Officer	\$29.13	78
Human Resources Specialist	\$28.93	88
Land Developer/Planner	\$37.84	37
Lawyer	\$55.94	167
Marketing Managers	\$52.02	43
Paralegal	\$28.03	40
Payroll & Timekeeping Clerk	\$20.96	45
PR Manager	\$48.47	17
PR Specialist	\$30.97	56
Labor Relations Specialist	\$34.42	12

2 Planning & Design

Home & Interior Design, Selecting Plumbing, Electrical & Cabinet Fixtures, Site Selection

Job Title	Hourly Rate	Annual Jobs
Architect	\$41.94	42
CAD Operator	\$27.03	9
Civil/Structural Engineer	\$49.44	198
Computer Programmer	\$37.71	69
Draftsperson	\$27.03	9
Engineering Technician	\$25.84	12
Fabricator	\$12.28	27
Interior Designer	\$23.66	15
Production Clerk	\$23.41	66
Wholesale Buyer	\$27.02	24
Surveyor	\$44.57	9

3 Breaking Ground

Determining Materials Costs & Purchasing, Zoning & Permits, Site Preparation

Job Title	Hourly Rate	Annual Jobs
Cost Estimator	\$31.30	136
Heavy Equip. Operator	\$31.81	112
Paralegal	\$28.03	40
Purchasing Agent	\$32.53	47
Regional Planner	\$37.84	37
Wholesale Buyer	\$27.02	24

4 Setting a Firm Foundation

Purchasing Building Materials, Identifying Suppliers, Laying the Foundation, Framing

Job Title	Hourly Rate	Annual Jobs
Architect	\$41.94	42
Supply Salesperson	\$27.34	213
Carpenter Framer	\$22.15	471
Concrete Pourer	\$19.77	72
Building Inspector	\$32.86	21
Construction Manager	\$49.42	184
Construction Laborer	\$19.54	460
Credit Agent	\$35.52	12
Exterminator	\$14.49	31
Concrete Finisher	\$19.77	72
First Line Supervisor	\$35.30	160
Loan Clerk	\$21.03	39
Purchasing Mgr.	\$55.12	10





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5

Interior

Electrical Wiring, Plumbing & Septic, HVAC & Insulation, Drywall & Tapers

Job Title	Hourly Rate	Annual Jobs
Dispatcher	\$16.42	73
Drywall Installer	\$22.84	69
Electrical Engineer	\$56.79	45
Electrician	\$26.84	172
Plumbers & Pipefitters	\$25.89	107
Electronic Engineer	\$45.77	23
Environmental Specialist	\$38.37	124
HVAC Tech. & Duct Installer	\$23.30	104
Construction Laborer	\$19.54	460
Machinists	\$21.69	41
Plasterer	\$17.30	11
Septic Tank Installer	\$22.47	30
Structural Iron Worker	\$34.92	19
Taper	\$23.95	50

6

Exterior

Stucco, Siding, Installing Windows & Doors, Roofing, Garage, Driveway, Patio, & Sidewalks

Job Title	Hourly Rate	Annual Jobs
Bricklayer	\$28.80	34
Carpenter Framer	\$22.15	471
Concrete Mason	\$19.77	72
Construction Manager	\$35.30	160
Heavy Equip. Operator	\$31.81	112
Roofer	\$24.47	68
Roofer Helper	\$16.65	21
Stone Mason	\$28.80	34
Stucco Mason	\$17.30	11
Window Fabricators	\$17.85	20

7

The Finishing Touches

Flooring, Finishing, External Finishing & Trim, Landscaping, Site Clean-Up

Job Title	Hourly Rate	Annual Jobs
Appliance Installer	\$19.48	12
Brickmason	\$28.80	34
Cabinet Installer	\$15.24	15
Cable Installer	\$31.25	57
Carpenter Finisher	\$22.15	471
Carpet Installer	\$17.89	
Exterminator	\$14.49	31
Fence Erector	\$16.55	
Security Alarm Installer	\$19.65	15
Landscaper Laborer	\$13.40	325
Hardwood Flooring Installer	\$22.15	471
Sheet Metal Worker	\$30.40	58
Painter	\$17.44	179
Paperhanger	\$19.41	
Tile and Marble Setters	\$21.04	82

8

Finding the Homeowner

Selling the House, Marketing & Sales, & Financial Closing

Job Title	Hourly Rate	Annual Jobs
Real Estate Appraiser	\$34.99	5
Loan Officer	\$29.13	78
Bookkeeper	\$19.57	300
Building Inspector	\$32.86	21
Handyman	\$18.82	217
Insurance Agent	\$28.55	107
Mover	\$12.09	802
Photographer	\$15.95	7
Real Estate Manager	\$27.72	87
Marketing Specialist	\$32.86	135
Real Estate Agent	\$27.20	26
Sales Engineer	\$44.63	15
Title Examiner	\$29.48	16
Web Designer	\$21.43	50